

Smart Business Owner & Investor Seminar In New York & New Jersey

Princeton, NJ, November 2022 - A Neumann & Associates, NJ, announced the 20th Executive Series seminar "How To Value And Exit Your Business For Maximum Profit".

PRINCETON, NJ, USA, November 2, 2022 /EINPresswire.com/ -- A Neumann & Associates LLC, New Jersey,

announced their next, 20th Executive Series [seminar](#) "How To Value And Exit Your Business For Maximum Profit". The event will provide business sellers and buyers with in-depth knowledge how to value privately held businesses and how to properly plan an exit or investment strategy.



“

I am truly surprised how many people attended, and how much interest there was. I was happy to be able to attend and to share some information with your clients”

Philip Forlenza, Attorney

Topics include:

- Business valuations that withstand negotiation pressures
- What is needed for a valuation and what are key ratios to value a business
- The right professional packages to attract capable, legitimate buyers
- How to qualify investors & sellers and which ones to

avoid

- How to obtain a solid offer with the best deal structure for yourself
- What to do with Uncle Sam and what to look for in a closing attorney

The event will be held at the Princeton Marriott at Forrestal, 100 College Road East, Princeton, NJ 08540 on Thursday November 10, 2019, both at 8:30 am to 12:30pm (Lunch will be served). Individual consultations are available by the firm's [teammembers](#)

Interested parties should contact Eileen Zengel for registration information or register at www.TransferMyBusiness.com

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