

Rialto Markets CEO hails expected business boom via new Anchorage digital infrastructure

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CEO hails expected business boom via
new Anchorage digital infrastructure

- New approach aims to access more institutional investors for Rialto Markets' Automated Trading System (ATS)
- Speed, security, confidence, and a compliance focus come with the Anchorage package
- Rialto Markets CEO says Anchorage approach chimes with its own registered ATS



Rialto Markets CEO & Co Founder Shari Noonan

Shari Noonan, CEO of fintech pioneer Rialto Markets has applauded a new digital infrastructure, potentially boosting her company's access to institutional investors and other parts of its broker dealer operations.

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Rialto Markets CEO & Co-Founder Shari Noonan

“We have linked with this new offering from Anchorage Digital that will open floodgates for us,” said Noonan. “Most notably, we expect our institutional business via our ATS (Alternative Trading System) to grow in completely new sectors and offerings as institutional players look to future proof and grow their franchises to meet the

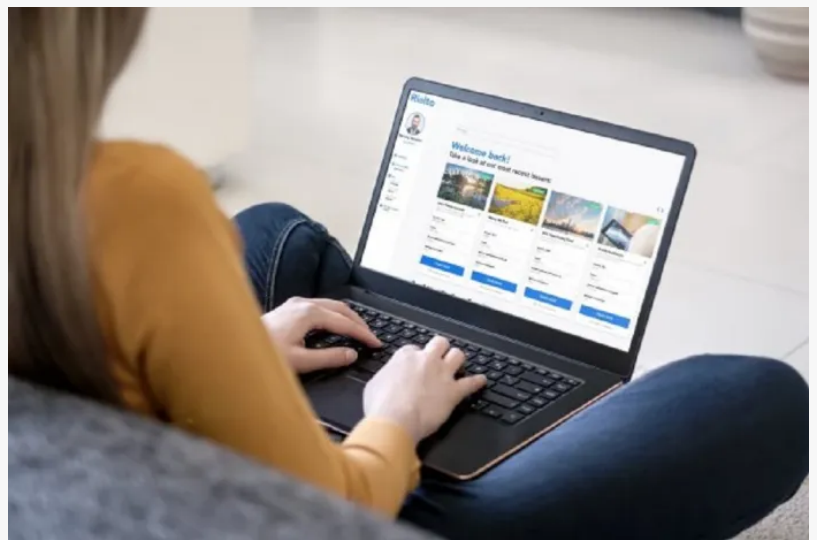
demand in the private markets.”

Anchorage Digital, which claims to be the first crypto-native bank to receive a US charter, has used the banner “Build With Anchorage” for the API (application programming interface) environment it has created for institutional partners such as Rialto Markets to leverage.

By working with Anchorage, clients can design and test their own bespoke crypto solutions,

crypto payment gateways, structured financial products, and crypto investing, to bring them to market while following the prescribed industry rules and regulations.

Shari Noonan added: “Having spent some years designing and ensuring our pioneering ATS met all the understandably stringent compliance requirements demanded by the financial regulators, we know how valuable it is for other Anchorage users to be able to ‘plug in’ to an infrastructure that also understands the importance of compliance.



Rialto Markets secondary trading platform (ATS) has been swamped with requests from high growth private companies and marketplaces

Diogo Mónica, Co-founder and President of Anchorage Digital, said the bank launched five years ago due to institutional demand for a secure and regulated digital asset service.

“Security is in our DNA, and we’ve built that layer into every use case we’re announcing today. Today’s financial services institutions not only want to custody their own crypto balance sheets with us, they (also) want to offer crypto products to their customers or use crypto in novel ways. ‘Build With Anchorage’ enables them to tap into the crypto economy. They see what we see: every business will be a crypto business.” Rialto Markets, currently heading towards a \$1.2 billion milestone in signed contracts since the first client launch in 2019 and raising \$452 million in capital for 17 clients, is one of a band of initial partners leveraging Build with Anchorage. Shari Noonan added: “Anchorage’s platform aims to make the trading experience faster and more efficient than current bifurcated and manual processes across private markets, in a regulated environment that gives our customers confidence. We are excited to partner with them for digital securities trading services.”

Ends

Rialto Markets is a FINRA member Broker Dealer (Rialto Primary) and operates an alternative trading system (Rialto Secondary – Rialto MarketBoard™) for private securities including those issued as a Digital Asset Security. Rialto Primary supports companies issuing equity and debt securities through Reg A+, Reg CF, and Reg D exemptions. Rialto Markets is registered in all 50 states including those requiring a broker-dealer to issue Reg A+ securities.

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