

Tom Hayman, Founder & CEO of Negotiation Expertise, LLC, A DotCom Magazine Exclusive Interview

Tom Hayman, Founder & CEO of Negotiation Expertise, LLC, joins other leaders, and thought leaders interviewed for the popular DotCom Magazine Television Show

SAN FRANCISCO, CALIFORNIA, UNITED STATES, November 18, 2022 /EINPresswire.com/ -- Andy "Jake" Jacob, CEO of <u>DotCom Magazine</u> interviews <u>Tom Hayman</u>, Founder & CEO of <u>Negotiation Expertise</u>, <u>LLC</u> for the Magazine's Entrepreneur Spotlight Television Series, which is featured on The Binge Networks TV Channel as



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featured on Apple TV, Amazon TV, Sony, ROKU, Samsung, LG, and many others. Tom Hayman joins other leaders selected by the editorial team of DotCom Magazine to be interviewed on the top trending show.



A remarkable interview. Tom Hayman is a true leading expert in the Real Estate negotiation space, and it was an honor to have him on the show"

Andy Jacob

About Negotiation Expertise, LLC

The Real Estate Negotiation Institute (RENI) focuses only on negotiation training and is operated by true subject matter experts.

RENI is the first and leading negotiation training company in real estate in North America.

RENI owns the Master Certified Negotiation Expert (MCNE®) designation program and the Certified Negotiation Expert (CNE®) course. The MCNE program is the premier negotiation training program in real estate and the CNE course is the most popular negotiation training course in real estate.

The owners of RENI have professional negotiation training from Harvard, Wharton, Karrass, and Oxford University in England.

RENI has over 70,000 graduates and 500,000+ classroom hours.

By combining the negotiation expertise with relevant real estate experience, RENI is able to provide unmatched negotiation training to real estate professionals.

Real estate clients rate "negotiation skills in their agent" as the most important service provided by an agent (see "Game Changer" publication). Getting the best negotiation training available is in your and your clients' best interests!

And NAR's Code of Ethics does not limit your advertising to only NAR designations (see NAR's Code of Ethics, Standard of Practice 12-13). You can use any designation/certification you have earned in your marketing, including the CNE and MCNE.

Student feedback and thousands of testimonials confirm that RENI's training is not only among the best in the industry, but it can truly improve your business and your life.

Tom Hayman joins other leading CEO's, founders, and thought leaders that have participated in this informative and popular interview show. In the interview with Andy Jacob, Tom Hayman discusses the newest offerings of Negotiation Expertise, LLC, what makes the company different than other firms, and shares thoughts on leadership and entrepreneurship. Tom Hayman joins other leaders building strong and compelling companies that have been invited to participate in the exclusive series

Andy Jacob, CEO of DotCom Magazine says, "The interview with Tom Hayman was amazing. The



The DotCom Magazine Game Changers Edition



The DotCom Magazine Exclusive Entrepreneur Spotlight Series

success of COMPANY NAME is a true testament to their team and their people. It was a real honor to have Tom Hayman on the video series.

Andy Jacob says, "It's the goal of DotCom Magazine to provide the absolute best in what entrepreneurship has to offer. We have interviewed many of the world's leading entrepreneurs in their respective field. It takes amazing leadership to build a company like Negotiation Expertise, LLC. There are so many powerful and talented entrepreneurs throughout the world, and I am extremely fortunate to interview the best of the best. I always come away humbled by how many talented people are building amazing companies. As we scout the world for interesting entrepreneurs and companies, it is always a wonderful experience to meet leaders like Tom Hayman who are forging an incredible path for others. At DotCom Magazine, we believe entrepreneurs are the heartbeat of the world. We believe it is a world where risk takers must be lauded, saluted, and respected. Successful entrepreneurs get up every morning and give an amazing effort. We salute the business leaders of this world like Tom Hayman".

ABOUT DOTCOM MAGAZINE

DotCom Magazine is a leading news platform providing fascinating interviews with news makers, thought leaders, and entrepreneurs. DotCom Magazine is the leader in putting people with insatiable entrepreneurial spirit at the forefront of every story it covers. The Entrepreneur Spotlight Interview Video Series looks at business through the lens of a successful entrepreneur's mindset. The Entrepreneur Spotlight Series has included high-profile leaders, including Inc 500 founders, Ted Talk presenters, ABC Shark Tank participants, venture backed visionaries, prolific CEO's and Founders, and many other wonderful thought



leaders and entrepreneurs. DotCom Magazine covers Founders and CEO's making a difference. Regardless of who the entrepreneur is, where they live, or what they are doing, if it is interesting

and newsworthy, DotCom Magazine covers it. In selecting entrepreneurs for this important video series, we consider the newsworthiness of the story and what our viewers want to learn about. If something is important to our viewers, it is important to DotCom Magazine. The people at DotCom Magazine believe in including a diverse range of entrepreneur voices in our interviews, and actively pursuing entrepreneurs making a positive difference in the world.

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