

# Homes are Selling Fast - Buyers Don't Have Time to Analyze

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ASHVILLE, NORTH CAROLINA, UNITED STATES OF AMERICA, November 12, 2022

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We understand that selling a home can be a stressful and overwhelming process,” said Rodrigo Afanador, Founder of Ashville Cash Buyers. ””

*Rodrigo Afanador*

/EINPresswire.com/ -- The home market in the United States is so heated that purchasers are signing contracts without giving it any attention. Buyers don't have time to contemplate; if they don't commit quickly, they'll lose the transaction to another bidder.

Although house sales in 2022 were quicker than in previous years, most properties sold in 45 days or fewer in October 2021. Many were sold within two weeks. What is

the reason? Many individuals, small investors, cannot afford their mortgage payments. Those who can't make their mortgage payments are selling quickly to avoid foreclosure.

Some individuals are downsizing to a single house, including snowbirds selling their second properties. Large corporations, such as Ashville Cash Buyers, have taken full advantage of the situation, purchasing every property at a premium.

People are also selling their real estate companies.

While the housing market is strong, real estate investors and other company owners are selling their real estate firms. Almost every honest estate-related company, including property management and HOA management, is for sale.

This makes sense for smaller investors who lack the capital to weather the current economic uncertainty in the United States.

Experts warn of hyperinflation, permanent food shortages, and ongoing supply chain disruptions as inflation soar across the economy. It's only the best time to start a business if you have the capital to see it through a potentially lengthy period of disruption.

On the other hand, real estate investors with access to large amounts of capital profit from other people's losses.

The issue of purchasing property too quickly

Buying a property too quickly is usually a bad idea. Buyers who don't take the time to check and study a property thoroughly are sure to overlook critical details that might be deal breakers.

Compared to professional firms who buy properties as-is, private purchasers are not willing to spend tens of thousands of dollars in unexpected repairs at the drop of a hat. Buyers want to know precisely what's wrong with a home so they can evaluate if it's worth repairing if the seller can't.

Severe water damage can be hidden.

The biggest issue a homeowner may face is severe water damage. Most homeowners dread buying a new property and finding water damage.

The most severe issue is that even skilled inspectors might overlook catastrophic water damage. It's common, for example, for new homeowners to live in their new house for a few months before noticing water damage. Most of these troubles result from a leak that was constantly repaired with bandage solutions until the water damage eroded the internal walls and roof.

Removing the drywall makes it easier to notice this sort of water damage. Water damage is often apparent when the walls get mushy, but most property purchasers would not touch every inch of every wall.

Purchasing a property in today's market requires taking risks.

Homebuyers in today's property market are in the same boat as professional buyers who buy houses as-is. The distinction is that professional purchasers only sometimes pay market value. Not only is the present housing market demanding market value, but many purchasers must pay a premium merely to compete.

Home prices have grown dramatically in cities such as Denver, Austin, Las Vegas, Tampa, and Orlando. Most people see a 20% boost.

For many years, affordability has been a huge issue.

[According to CNBC](#), median house prices increased by 30% over the previous decade, despite income levels increasing by 11%. Even before the epidemic, many individuals were unable to purchase a home.

What's more astonishing is that although [property prices have increased 118% since 1965](#), income has only increased 15%. More than any other commodity, homes have grown significantly less inexpensive over time.

Ashville Cash Buyers is on a mission to make selling a home quick and easy for homeowners in

the Asheville area. Asheville Cash Buyers offers a variety of services to help homeowners sell their home, including: -Free home evaluations -No real estate agent fees. For more information about Asheville Cash Buyers, or to request a free home evaluation, please visit <https://www.ashevillecashbuyers.com/> or call 828-555-1212.

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