

How bestselling author Grace Tan perseveres against the odds

With grit and determination, she reached the heights of success in two fields.

SAN FRANCISCO, CALIFORNIA, USA, November 26, 2022 /EINPresswire.com/ -- Then a health crisis presented her toughest challenge.

Grace Tan has come a long way in her career through her outgoing personality, grit and determination. Grace came to the U.S. as a foreign student to pursue her undergraduate degree in New York City. After graduation, she was hired as an accountant for a major bank—a job she did not find particularly exciting. So she set her sights on becoming a trader after observing the hustle and bustle and the fast-paced tempo on the bank's trading floor.

At that time the trading floor was male dominated. Being a person who believes in breaking barriers, Grace was determined to gain a seat on the trading floor. "I showed

up super early in the office, way before the market opened, so I could have plenty of time to study the day's economic data and discuss them with the head trader," Grace recalls. "At the end of the day, I spoke with the head trader on what transpired on the trading floor." Her willingness to learn left a deep impression on senior management. That curiosity, coupled with her evident work ethics, led to her being given the opportunity to



When you don't see the light at the end of the tunnel, you keep marching until you see it. It is always there."

Grace Tan

work ethics, led to her being given the opportunity to become a trader. At age 23, Grace became the youngest trader at the bank and the first female trader of Asian descent.

Grace was a successful trader and a financial advisor for 14 years, but when she became a mother, her priorities changed. She wanted to continue using her outgoing

personality and her knowledge of finance and investment to help others, but now she needed a career with more flexible working hours. And she found real estate. Leveraging her previous life



in the financial industry, Grace became a realtor with the financial savvy to advise her clients on their overall investment goals. "Real estate as an investment can provide a nice stream of income if one has a solid strategy," she explains. "I love to talk about finance, I love to talk about how by putting together all the different financial elements, I can help my clients build a portfolio with positive cash flow to finance their future investments."

Unexpectedly, Grace suffered a stroke in early 2021. Because she'd been a healthy person, this came as a shock to her and for months it put her in a passive mode for the first time ever in life. It took her about a year to fully recover and she hit the ground running thereafter. In March, 2022 Grace joined eXp Realty. Grace's go-getter personality combined with her determination to come back even stronger propelled her to reach outstanding results in just a short time after joining eXp. Her sales at eXp Realty in the six months since joining the company exceeded the average annual sales at her previous companies. "I want to thank my clients for believing in me, as well as my colleagues and eXp for its collaborative culture." Grace has won several accolades in the real estate industry, including The Circle of Excellence Awards, being one of the top agents in New Jersey.

Contact Grace for you US real estate needs on Instagram: GraceTanUSARealtor, Facebook: GraceTanUSARealtor or Wechat: GraceTanUSARealtor. Grace is fluent in Mandarin, Cantonese, Fujianese, and Malay. There is also much more of Grace's story included in the compelling new book <u>Women Who Boss Up</u> in Real Estate, a collection of interviews with brokers, agents, and owners who are breaking the mold in real estate and ready to inspire the next generation of women to find success in this fast-paced, highly lucrative industry.

About the Women Who Boss Up Book Series

Whether you've been bossing up for a while or you're looking for support on your boss-up journey, the Women Who Boss Up book series is your chance to take inspiration and advice from women just like you. These women come from all backgrounds, all walks of life, and all disciplines—STEM, healthcare, finance, real estate, coaching, nonprofits, and much more. You'll read about women who left Corporate America to pursue their dreams of business ownership, women who faced seemingly insurmountable challenges but learned how to move forward, women who followed their intuition to create lives of fulfillment and financial success, and much more. Learn more at bossupbestseller.com.

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