

# Kiteworks and Bluesource Announce Integrated Encrypted Email eDiscovery Solution

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*Seamless search and discovery of email without sacrificing end-to-end email encryption.*

SAN MATEO, CA, US, January 24, 2023 /EINPresswire.com/ -- [Kiteworks](#), which delivers data privacy and compliance for sensitive content communications through its Private Content Network, and Bluesource, a leading provider of data governance services, announced a partnership that integrates Kiteworks Email Protection Gateway (EPG) capability with email archiving and eDiscovery platforms that enable seamless search and discovery of encrypted emails.

The email search and discovery solution from Bluesource uses SMTP to seamlessly integrate Kiteworks EPG into a centralized, secure, and compliant workflow. The integrated solution from Bluesource and Kiteworks addresses a significant gap. [Research](#) conducted by Kiteworks last year found that 60% of recipients who receive an encrypted email ask the sender to send an unencrypted file to a shared drive link if the email cannot be decrypted. In addition to exposing sensitive content to malicious exploits, these encryption challenges between email senders and recipients create additional risks. For example, over half of the respondents in the Kiteworks study revealed that they do not encrypt all their sensitive content communications with third parties.

At the same time, when email is encrypted, organizations often experience problems downstream in discovery and compliance workflows. Email archiving and eDiscovery platforms from Veritas, Mimecast, Proofpoint, and Commvault index, classify, and archive email and enable their search and eDiscovery. However, they struggle to do so when email is encrypted, wasting valuable time and resources.

The integrated Kiteworks and Bluesource solution uses SMTP to integrate Kiteworks EPG with email archiving and eDiscovery platforms. The solution is platform agnostic and can be deployed quickly and easily, creating a consolidated workflow:

1. Email is composed via Microsoft Outlook, Kiteworks, and standard email client
2. Email attachment and body are encrypted by Kiteworks
3. Notification email is sent to the recipient(s)
4. Copy of the entire message, including attachments, is sent via TLS to email archiving and

eDiscovery platform

5. Message is indexed, classified, and archived with a retention policy
6. Full message metadata, body, and attachments are available via eDiscovery

“End-to-end email encryption is a non-negotiable for organizations sending sensitive content through email—both in terms of security and compliance,” said Kurt Michael, Chief Revenue Officer at Kiteworks. “Historically, due to the challenges of encrypting and decrypting emails, adoption rates of end-to-end encryption suffered. Kiteworks EPG removes steps and decisions from end-users, encrypting emails per governance policies and enabling senders and recipients to work as usual with their standard clients without plugins, training, or extra steps. The joint Kiteworks and Bluesource partnership and resulting combined solution streamlines the archiving and eDiscovery workflow.”

“We are excited to partner with Kiteworks to provide our customers with this comprehensive solution,” said Austin Lauria, Director of Pre-sales at Bluesource. “The integrated solution provides organizations with the ability to send and receive secure messages, while also ensuring that encrypted messages are discoverable and searchable.”

To learn more about the Kiteworks and Bluesource partnership and how Bluesource can integrate Kiteworks with your email archiving and eDiscovery platform, [attend the upcoming webinar](#) on February 14 @ 10 AM PT | 1 PM ET—“Seamless eDiscovery of Encrypted Email Across Archiving Platforms With Kiteworks and Bluesource.”

#### About Kiteworks

Kiteworks' mission is to empower organizations to effectively manage risk in every send, share, receive, and save of sensitive content. The Kiteworks platform provides customers with a Private Content Network that delivers content governance, compliance, and protection. The platform unifies, tracks, controls, and secures sensitive content moving within, into, and out of their organization, significantly improving risk management and ensuring regulatory compliance on all sensitive content communications. Headquartered in Silicon Valley, Kiteworks protects over 35 million end-users for over 3,800 global enterprises and government agencies.

#### About Bluesource

Established nearly two decades ago, Bluesource advises businesses and government agencies on how to preserve, collect, classify, and manage data—archiving what is required and expiring what isn't. Serving customers in the US and UK, including 100 of the Fortune 500, Bluesource enables organizations to better protect, govern, move, and manage their data.

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