

# LEADING LUXURY VILLA RENTAL BRAND OPENS NEW YORK OFFICE AND LAUNCHES 200 NEW VILLAS

## EXPANSION PLANS FOR EXCEPTIONAL VILLAS

NEW YORK, UNITED STATES, January 24, 2023 /EINPresswire.com/ -- The world's leading luxury villa and vacation rental company, Exceptional Villas, has announced the launch of their New York Office with the addition of over 200 new premium villas throughout the world.

The company, also considered the world's most trusted villa rental company, has handpicked and inspected some of the planet's most luxurious new properties. These rental properties have locations in their key markets, such as St Barth, Mexico, Costa Rica, Mykonos, The Maldives, France, Italy, and Ireland.



Hawksbill Villa Turks and Caicos

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We are thrilled to have now a base in New York and equally happy to have expanded our portfolio of villas to over 3000 worldwide”

*Alexandra Baradi*

These properties range from luxury Irish Castles and French Chateaux to super slick modern St Barth Villas and Caribbean Estate Houses. Weekly rates start from US\$15,000 to US\$250,000. [Click Here for more information.](#)

The Exceptional Villa's team has been traveling to destinations worldwide this winter. They have spent considerable time vetting and inspecting all the new properties to ensure they meet the luxury criteria expected

from their discerning clients. This highly personalized vetting includes analyzing the location, quality, service, décor, and facilities.

The company, which has a reputation for providing the best complimentary concierge service in the world, as seen in their 5-star Trust Pilot Reviews, has experienced a 150% increase in demand and confirmed bookings pre-2019 COVID levels.

This highly exclusive complimentary concierge service personalizes each stay with a large range of premium and high-end services such as private chefs, butlers, VIP fast-tracking, professional housekeeping, restaurant reservations, and much more.

Bookings and inquiries for 2023 are already extremely strong, with many clients booking for the next festive season and beyond.

Their reputation for providing the best services is coupled with today's travelers searching for additional space and privacy. Luxury villas provide this extra level of comfort.

The luxury brand, headquartered in Europe, has offices in Ireland, France, and Switzerland and has recently opened an office in New York. The opening of the New York Office coincides with the launch of the new villas and the flourishing demand.

The founder of Exceptional Villas, Alexandra Baradi, said: "We are thrilled to have now a base in New York and equally happy to have expanded our portfolio of villas to over 3000 worldwide".

It is increasingly important to have team members in different time zones, including the US, where many of their clients originate. In addition, due to the high service nature of their business, it is important to be able to meet with clients individually to discuss their varied needs, dreams and wishes to ensure a once-in-a-lifetime experience.

In addition, many high-end travel agents and advisors are based in the United States. Exceptional Villas' new base in New York facilitates a better, more personalized level of service.



Villa Carla Amalfi



Luxury Villa St Barths

## ABOUT EXCEPTIONAL VILLAS

Exceptional Villas is a luxury villa rental company featuring only the best handpicked and personally inspected properties worldwide. The company has clients from all over the world. Exceptional Villas have been in the travel business for over 26 years and offer a bespoke service to their clients. This service includes matching the perfect Villa to each of their clients and providing a complimentary concierge service. In addition, this service includes organizing all aspects of the client's vacations, such as VIP airport arrival, ground transportation, restaurant reservations, tours and excursions, water sports, and pre-arrival grocery stocking. Unlike some of their competitors, they do not provide a membership fee. Likewise, their villa experts are indeed experts. They visit every Villa and are filled with a wealth of information regarding each Villa and destination. Exceptional Villas take total pride in the customized service they offer. The company has two other brands, including [Villas Barbados](#), a bespoke company representing all the best villas in Barbados, and [Dream Ireland](#), which represents cottages and homes throughout the island of Ireland.

For more information, visit <http://www.exceptionalvillas.com/> or call + 353 64 66 41170 or toll-free from the US and Canada at 1 800 245 5109 and the UK at 0845 528 4197

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