

Mytown Technologies Signs Licensing, Management Deal with Simply Pay Me

The deal adds mobile payments technology to Mytown's offering to SMEs and adds human and intellectual property resources to fuel further growth and expansion.

LONDON, ENGLAND, February 21, 2023 /EINPresswire.com/ -- Mytown Technologies, a TAP Financial Partners portfolio company and technology services firm whose web-based application enables small and medium-sized organizations to market and sell products to



Mytown Technologies is a firm whose webbased application enables small and medium-sized organizations to market and sell products to local audiences in real time.

local audiences in real time, has reached an agreement with <u>Simply Pay Me</u> to license that company's software and provide management services. The deal adds mobile payments technology to Mytown's offering to SMEs and adds human and intellectual property resources to fuel further growth and expansion.



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Dominic Brookman, CEO of Mytown Technologies Simply Pay Me, a partner of Mastercard, Worldpay, and Stripe, is currently generating £5m per year in payments from the nearly 15,000 businesses using its cloud-based app. Its software provides companies payment, invoicing, and business management solutions, all accessible through smartphones.

As part of the acquisition, Dominic Brookman, CEO of Mytown Technologies, will take on the same role with

Simply Pay Me, which will continue to operate as a mobile payments and customer management app for its audience of service and trade-focused individuals and businesses.

"We've added valuable technology that will enhance what we provide our base of retail stores and expand our software as a service (SAAS) offerings," said Brookman. "We'll also add significant talent to our team as we integrate their staff in the management agreement."

Mytown's acquisition, made for stock and cash considerations, grants the company a perpetual license to use and/or modify Simply Pay Me's mobile payment and customer relationship

software. The agreement also calls for Mytown to provide management, finance, and administrative services.

Mytown, in partnership with TAP, a U.S.-based merchant bank, is one of the UK's fastest growing e-commerce marketplaces for independent shops & stores. It features a powerful search directory that supports local authorities, business improvement districts, and small business owners.

As an equity and debt partner, TAP has provided funding and advisory services that have helped Mytown grow its market share and make strategic acquisitions, including the Simply Pay Me transaction. "We continue to be pleased by the execution of the Mytown team. This agreement is good for stakeholders of both organizations," said Bob Press, founder of TAP Financial Partners.

To learn more about Mytown Technologies, visit them at www.mytowntechnologies.co.uk. # # #



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To learn more about services and impact, connect at www.tap-partners.com or info@tap-partners.com.

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Dominic Brookman is CEO of Mytown Technologies

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