

Brandywine Valley Heating and Air Conditioning Celebrates 30th Anniversary

PENNSYLVANIA-BASED HVAC FIRM
DELIVERS CUTTING-EDGE EXPERTISE &
OLD-FASHIONED SERVICE WHILE
PROMOTING CIVIC COMMITMENT TO THE
AREA

WEST CHESTER, PENNSYLVANIA, UNITED STATES, March 2, 2023 /EINPresswire.com/ -- <u>Brandywine</u> Valley Heating & Air Conditioning,



providing quality comfort solutions and service for Residential and Commercial customers since 1993, is officially celebrating 30 years in business. The company attributes its longevity due to their founding core values that address how, as a service provider, they choose to conduct



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Bill Ronayne, president, Brandywine Valley Heating & Air Conditioning business while embracing the unquestionable value of customers, employees and the community at large. It's that give and take with the community that will ensure another three decades – and more – of success.

Many companies fill their mission statements with values and vague ethical codes to which they aim to adhere while endeavoring to provide a service. Brandywine Valley Heating & Air Conditioning truly stands upon its core values: Always Doing The Right Thing, a superior Work Ethic, Teamwork, and Community Values which, in turn, has helped them achieve their last, but not least, value:

Customers For Life.

Brandywine specializes in both Residential and Commercial HVAC. It provides installation, service & repair, emergency service, as well as design & build options for commercial HVAC and custom home construction. The company employs NATE-certified technicians and also has close relationships with significant HVAC brands such as Trane – who entrust the company to donate five units a year in deserving circumstances.

Due to Brandywine's community outreach and care for its customers, 90% of its maintenance

agreements come from referrals and repeat business.

Why are its customers so loyal? Credit Brandywine's consistently delivered quality workmanship and outstanding customer service, integrity, honesty and their 100% satisfaction guarantee. After each job, salesmen walk through with the client to make sure they achieved everything they discussed. Brandywine believes that dedicating itself to meeting and exceeding customer expectations generates authentic "word of mouth" referrals.

As for its commitment to civic engagement, whether donating work, reducing price, helping out with volunteer labor or supporting important local fundraisers and events, the company strives to make a difference in West Chester and communities around Chester County and the Main Line. Their community-first approach stems from its leadership and staff who live in the communities and offer their time, energy and financial support to those



Bill Ronayne



Brandywine Valley HVAC Techs at work

making a difference. Some organizations and nonprofits that have benefited include: Friends Association For the Care & Protection of Children, Good Works, Inc., Kennett Symphony of Chester County, St. Agnes, St. Simon & Jude, and West Chester Senior Center, to name just a few.

"Saying that you're a part of the community is easy, but showing you care by constantly supporting it is the real measure of a local company," said <u>Bill Ronayne</u>, president, Brandywine Valley Heating & Air Conditioning. "I grew up and spent my entire life in this region and am proud to offer our resources in every way that we can for organizations that work to the betterment for the West Chester community."

Brandywine Valley Heating & Air Conditioning opened its doors in 1993. Co-Founder Ronayne grew up on a farm and worked from the time he was 14. The company prides itself on being family-owned. Under Ronayne, the business grew from one truck and one employee to 57

employees, 30 trucks, and \$11 million in annual sales.

"If a company claims to offer fairness and the highest possible service, they should be ready to prove it," said Ronayne. "That's why 80 percent of our business is from returning customers and why we have such a low employee turnover rate. All of us are committed to the highest standards of professional service and helping out in the community."

In the rapidly changing, highly competitive HVAC industry, Brandywine aims to keep pace as it has these past decades. The company looks to stay ahead of the curve with ongoing professional development to be able to meet and exceed clients' comfort needs. Brandywine has been the Daily Local News' Readers' Choice Winner for 14 years in a row and has received more than 1,400 five-star customer reviews.

For more information, please visit <u>bvhvac.com</u>, email tom@tomperic.com or call 609-254-6625.

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About Brandywine

For more than two decades, Brandywine Valley Heating & Air Conditioning has been providing "Comfort with Care" for both residential and commercial customers. Since we opened our doors in 1993, our company has consistently delivered quality workmanship and outstanding customer service with integrity, honesty and a 100 percent satisfaction guarantee. When we say we care, we mean it and stand behind every job we do, every time.

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