

## Double Iron Consulting Looks Ahead with Strategic Planning Initiatives

William Smith of Double Iron Consulting has his focus on strategic planning initiatives in 2023.

ATLANTA, GEORGIA, UNITED STATES, February 27, 2023 /EINPresswire.com/
-- William Smith of Double Iron
Consulting has his focus on strategic planning initiatives in 2023. As he grows his business, focusing on consulting, he hopes to build off of his time as CEO of Royal Cup Coffee.

Strategic planning remains essential in the eyes of Bill Smith. He stresses that every business that invests in



A picture of the Atlanta skyline where Double Iron Consulting and Bill Smith are based.]

consulting services can help increase operational efficiency, improve team member satisfaction, keep everything organized, and help to manage expectations. As businesses continue to evolve, strategic planning initiatives can significantly impact the new norms in business.

Bill Smith believes strategic planning can help a business be proactive instead of reactive. If a business owner can have better anticipation, there are great ways to avoid any significant issues hindering performance. Putting together a strategic plan as early as possible can get start-ups on the right foot.

Keeping a staff or team on the same page is a focal point for William Smith as he works with businesses. A high retention rate can keep business flowing. Employees are more likely to stay when they get satisfaction from their work. Overlooked employees can burn out, and business owners should focus more on staff satisfaction.

Strategic planning is an ongoing part of running a business. What works for a startup initially with strategic planning might differ from what's necessary a couple of years later. Adaptability when providing advice helps Bill Smith as a consultant. His experience applies to small businesses and large corporations alike.

Helping with strategic planning is just one of many services provided by Double Iron Consulting. William Smith also offers assistance with succession planning, leadership development, internal alignment, and more.

Succession planning is about managing transitions in any type of business. With experience working in a successful family business, Bill Smith knows this could become challenging.

Leadership development helps business owners become better leaders. Any person who can boost their leadership levels has a more responsive and efficient team.

Internal alignment is crucial since it maximizes the value of a team and business resources. This is related to strategic planning as another way Bill Smith of <u>Double Iron Consulting can help</u>. Even if management at the top is excellent, key leaders still can be misaligned with one another. That's where Bill Smith and Double Iron can help.

Bill Smith's relevant experience with Royal Cup Coffee adds to his experience with family and small businesses, although Royal Cup Coffee is now in the hands of non-family leadership.

Understanding the functionality of a current business allows him to share relevant advice. He also believes that clients love getting a chance to work solely with him instead of a team under the Double Iron Consulting name. This personalized touch is becoming more challenging to find in the age of large consulting firms.

Anyone looking to set up an initial meeting with Bill Smith can visit his website. There's also great information on the website for people learning about business consulting.

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