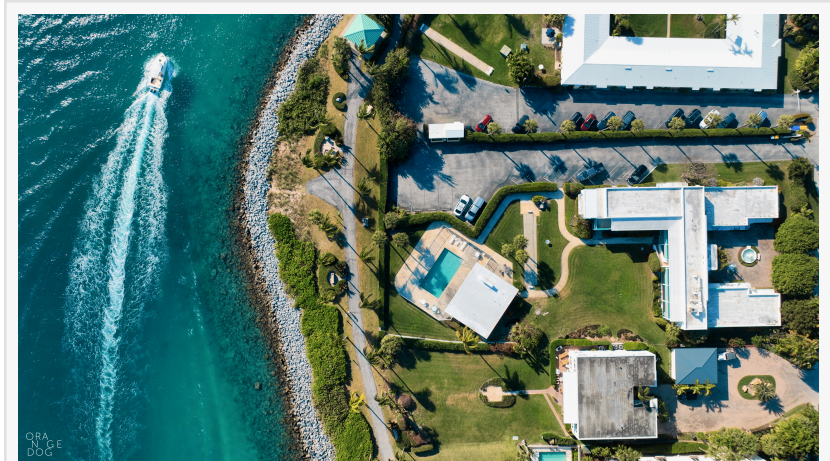


Talon Point Capital Broker's \$6.3M Inlet Way Sale

Talon Point Capital, a full-service real estate advisory firm, announced the sale of the off-market property directly on Palm Beach Inlet

PALM BEACH SHORES, FLORIDA, UNITED STATES, March 16, 2023 /EINPresswire.com/ -- West Palm Beach-based Talon Point Capital, a full-service real estate advisory firm, announced the sale of the off-market 10-unit condominium property directly on Palm Beach Inlet in Palm Beach

Shores, FL for \$6.3 million. Talon Point said the buyer is a long-term client, a private investor with a diverse portfolio of real estate holdings.



Aerial of Palm Beach Inlet Development Property

“

Mr. Boyd is a Deal Maker, his relationship building skills are what makes the difference in creating unique solutions.”

Buyer

Talon Point Capital is intimately familiar with the oceanfront enclave community, as owner of income property in Palm Beach Shores and having represented many investors, they were able to advise this buyer to a successful transaction.

“There’s so much more to a successful contract than just the pricing. This is a testament to the quality of our presentation skills and our sophisticated investor profile

that put our contracts on top”, Albert Boyd, Broker of Talon Point Capital, said in a press release.

Talon Point Capital spearheaded the intense negotiating that developed after several challenging factors threatened to derail the transaction while under contract. After approximately five months of addendums and various potential obstacles the sale finally closed. The buyer stated, “Mr. Boyd is a “Deal Maker”, his relationship building skills are what makes the difference in creating unique solutions”. The location of this property provides for a few value-add options for the buyer to include a possible luxury condominium development site. Albert Boyd further

commented that “This particular transaction, with 10 different owners, all out of state, required some tenacity and a level head to keep all parties engaged during the five months of troubleshooting. This transaction reflected Talon Point’s “Commitment To The Mission” philosophy”.

The property is located at 320 Inlet Way, Palm Beach Shores, FL. Talon Point Capital provides off-market niche opportunities to a clientele of discriminating investors who value our services in the hospitality, multifamily, residential development, and retail sectors. As investors and niche developers, Talon Point’s team understands real estate finance, the value-add development process and a sound plan. In addition, our investors appreciate our specialty services that

include our CPA’s tax planning for real estate investors & developers, our own decades of in-house experience as well as our bi-lingual team with direct connections in South America, Europe and nationally. Our ability to provide debt and equity placement and to structure JV agreements and partnerships set Talon Point Capital apart from the typical commercial investment brokerage. Our seasoned professionals are poised to assist investors on several levels. For more information email; ABoyd@TalonPointCapital.com.

Albert Boyd
Talon Point Capital
+1 561-460-6280
aboyn@talonpointcapital.com



Albert Boyd, Specializing in Off-Market Development Opportunities

This press release can be viewed online at: <https://www.einpresswire.com/article/622653449>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2023 Newsmatics Inc. All Right Reserved.