

The HomeBuyer's Hour - Business Bridges: Collaboration, Communication, and Customer Service

The HomeBuyer's Hour hosts episode about avoiding deal delays and locating trustworthy professionals with guest host Karen Byrne

CHICAGO, ILLINOIS, USA, April 12, 2023 /EINPresswire.com/ -- The HomeBuyer's Hour Host [Charles Bellefontaine](#), [Patrick Loftus](#), and [Joey Matthews](#), featuring experienced real estate agent Karen, discuss how to avoid deal delays and locate trustworthy professionals in the real estate industry.

Karen, a renowned expert in the River Forest region and the larger metropolitan area, shares her insights on the importance of continuous learning and proper documentation to ensure successful deals and prevent closing delays. With her extensive knowledge of the subject, she is known for her professionalism and understanding of her client's needs.

Karen believes continuous learning is key to staying ahead in the real estate industry. She regularly converses with other brokers to learn from their experiences and gain new skills. As Patrick Loftus said, "There is nothing better than learning from someone else's experience." Karen asserts that this approach has helped her expand her portfolio and make sound decisions.

During the live stream event, Karen and her panel of experts will provide valuable insights and



The HomeBuyers Hour on AM820

advice on the importance of continuous learning and proper documentation to prevent closing delays and ensure successful deals. Real estate professionals must stay up-to-date with the latest industry trends and best practices to remain competitive and provide quality services to their clients.

Karen also emphasizes the significance of enlisting the assistance of a broker who understands how to navigate and obtain all the necessary information to make sound decisions. Proper documentation is crucial to prevent closing delays. For instance, clients needing to confirm their identity with the Internal Revenue Service can cause delays in closing. Joey, an academic, suggests that clients sign an affidavit attesting to their identity and residence for the previous 15 years. This measure can help streamline the process and ensure a smooth closing.

Karen's customer service is remarkable, providing information to clients throughout the buying or selling process. She prioritizes courtesy and candor, establishing credibility with her clients through honesty and transparency. In a world where customer service is often overlooked, Karen is dedicated to her clients.

For clients who have any real estate questions, please give her a call. Whether buying, selling, or just curious, Karen is here to assist in any way possible.

Karen Byrne



Charles Bellefontaine of Chicagoland Home Inspectors, Inc.



Joey Mathews of The Federal Savings Bank

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