

# OpenTech Alliance Partners with KIOSK Information Systems

*Demo the First KIOSK Machine with INSOMNIAC Software at the ISS World Expo*

PHOENIX, ARIZONA, UNITED STATES OF AMERICA, April 13, 2023

/EINPresswire.com/ -- OpenTech Alliance, the PropTech leader in self storage, announced a new partnership with [KIOSK Information Systems](#) (KIOSK) to offer its signature

INSOMNIAC® self storage software on the company's kiosks. KIOSK, the

leading self-service solution provider in North America, is backed by 30 years of experience. Operators can demo the first KIOSK machine with INSOMNIAC software at the Inside Self-Storage World Expo in Las Vegas this week at booth #1023.



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*Robert Chiti, CEO at OpenTech Alliance*

Robert Chiti, Chairman and CEO at OpenTech Alliance, said: “This partnership is a demonstration of our commitment to being open and presents an opportunity to give self storage operators greater choices for kiosk hardware. The combination of KIOSK’s proven hardware with OpenTech’s trusted self-service rental and payment software ensures reliable, full-service support to improve customer convenience, facilitate remote management models, reduce workloads and increase revenue at self storage facilities.”

KIOSK designs, manufactures, monitors and supports nationwide kiosk deployment across multiple industries, including self storage, retail, government, bill payment, healthcare, hospitality and more. The company’s solutions include standard self-service kiosk models, as well as design services to modify kiosk components or create a custom end-to-end solution from the ground up. KIOSK IT professionals monitor real-time alerts on software and component-level performance to ensure their customer’s kiosks are always online.

Kim Kenney, CEO at KIOSK Information Systems, said: "We are excited to partner with OpenTech to provide an advanced full service solution to the broad set of operators employing OpenTech's INSOMNIAC software platform. By enabling INSOMNIAC on our kiosk platform, we are further investing in the self storage industry and enhancing the customer experience while offering a trusted solution to operators so they can more reliably serve their tenants and focus on managing the business."

Visit the OpenTech Alliance booth today to test drive the KIOSK Windfall Series, along with three of the companies' own full-service INSOMNIAC kiosks, or [compare its full line of storage kiosks now](#).

For details related to features, pricing and availability, contact OpenTech Alliance at [sales@opentechalliance.com](mailto:sales@opentechalliance.com) or [via this secure form](#).

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