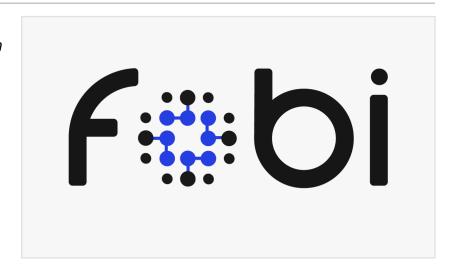


Qples by Fobi Drives New-Line Revenue with 350% Client Growth Through the ShopperBridge Media Platform

Fobi's couponing platform, Qples, continues to drive significant momentum with multiple new deals signed through the ShopperBridge reseller agreement.

VANCOUVER, BRITISH COLUMBIA, CANADA, April 27, 2023
/EINPresswire.com/ -- Fobi AI Inc. (FOBI:TSXV) (FOBIF:OTCQB) (the "Company" or "Fobi"), an industry leader in harnessing AI and data intelligence to enable digital



transformation, is pleased to announce that Qples by Fobi has seen a 350% increase in client growth since the <u>official launch</u> of its reseller partnership with ShopperBridge in late 2022. Bringing the digital media and advertising platform to several top CPG brands and retailers in North America, some of Qples' newest brand customers include Lightlife, an industry-leading



There's significant momentum toward a targeted mobile media solution, and we're now driving improved digital promotions, with supporting attribution and ROI, for the retail and grocery industries."

Rob Anson, CEO and Chairman of Fobi company with over 40 years of experience producing food for plant-based diets, and Yogi Tea, one of the largest tea brands in the U.S. with over 30 years of history.

Qples by Fobi is generating new-line revenue from these ShopperBridge deals for providing the service as well as through media and advertising sales.

Eddy Watson, President of Qples by Fobi, stated: "Our partnership with ShopperBridge has allowed us to significantly scale our platform and offer next-level promotional experiences for retail and CPG brands. We're enabling businesses, especially smaller brands, to execute their media and advertising campaigns better than

traditional media providers by directly targeting the right customers at the right place, and driving quality impressions that increase ROI."

FOBI MEDIA SOLUTION POWERED BY SHOPPERBRIDGE DRIVES CONTINUED MOMENTUM AND REVENUE FOR QPLES

The Qples by Fobi media solution, powered by ShopperBridge, provides in-store mobile advertising solutions built specifically to drive new product awareness, while enhancing the use of in-store promotions and coupons. The powerful digital advertising platform enables CPG brands and retailers to measure the uplift of in-store sales from their media advertising campaigns on a product or store-level basis, delivering a solution that addresses one of the industry's greatest and most long-standing pain points. For example, brands can target advertisements to customers near select store locations (through geolocation capabilities), and then compare the impact on sales metrics against the customer base who was not sent the promotions. Thanks to the advanced media solution, and as a result of the ShopperBridge reseller agreement, Qples is able to continue providing even more businesses with improved granularity to track in-store attribution and ROI from their media campaigns.

Rob Anson, CEO of Fobi, stated: "Our combined capabilities with ShopperBridge's advanced media platform have proven and validated, time and time again, the significance of our mobile activation technology for major CPG brands and retailers. This partnership has been a major catalyst in proving the industry's need and desire for our sales cycle with enterprise customers, especially with several new deals added to Qples' growing customer base this quarter. There's significant excitement and momentum toward a targeted mobile media solution, and we're now driving improved digital promotions, with supporting attribution and ROI, for the retail and grocery industries."

For more information on Qples by Fobi and 8112 Digital Coupons, please visit https://gples.fobi.ai/.

This press release is available on the Fobi website.

To download the Fobi Investor Experience Wallet Pass to get enhanced access to investor information about Fobi, please visit our <u>Investor Experience page</u>.

About ShopperBridge

ShopperBridge provides in-store mobile advertising solutions built specifically to solve the challenges of Shopper Marketers like driving new product awareness, amplifying in-store promotions, and enhancing coupons. ShopperBridge solutions are fully transparent and brand safe.

Founded in 2017 in Vancouver, Canada, Fobi is a leading AI and data intelligence company that provides businesses with real-time applications to digitally transform and future-proof their organizations. Fobi enables businesses to action, leverage, and monetize their customer data by powering personalized and data-driven customer experiences and drives digital sustainability by eliminating the need for paper and reducing unnecessary plastic waste at scale.

Fobi works with some of the largest global organizations across retail & CPG, insurance, sports & entertainment, casino gaming, and more. Fobi is a recognized technology and data intelligence leader across North America and Europe, and is the largest data aggregator in Canada's hospitality & tourism industry.

For more information, please visit https://www.fobi.ai/.

Forward-looking statements:

This news release contains certain statements that constitute forward-looking statements or information, including statements regarding Fobi's business and technology; the ability of Fobi to engage with industry participants to achieve its goals; the development of Fobi's technology; and the viability of Fobi's business model. Such forward-looking statements are subject to numerous risks and uncertainties, some of which are beyond Fobi's control, including the impact of general economic conditions, industry conditions, competition from other industry participants, stock market volatility, and the ability to access sufficient capital from internal and external sources. Although Fobi believes that the expectations in its forward-looking statements are reasonable, they are based on factors and assumptions concerning future events which may prove to be inaccurate. Those factors and assumptions are based upon currently available information. Such forward-looking statements are subject to known and unknown risks, uncertainties, and other factors that could influence actual results or events and cause actual results or events to differ materially from those stated, anticipated, or implied in the forward-looking statements. As such, readers are cautioned not to place undue reliance on the forward-looking statements, as no assurance can be provided as to future results, levels of activity, or achievements. The forwardlooking statements contained in this news release are made as of the date of this news release and, except as required by applicable law, Fobi does not undertake any obligation to publicly update or to revise any of the included forward-looking statements, whether as a result of new information, future events or otherwise. The forward-looking statements contained in this document are expressly qualified by this cautionary statement. Trading in the securities of Fobi should be considered highly speculative. There can be no assurance that Fobi will be able to achieve all or any of its proposed objectives.

Neither the TSX Venture Exchange nor its Regulation Services Provider (as that term is defined in the policies of the TSX Venture Exchange) accept responsibility for the adequacy or accuracy of this release.

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