

Alexis Ward Joins AAHomecare Team

Accomplished HME leader will strengthen payer relations and mobility advocacy efforts.



ARLINGTON, VIRGINIA, UNITED STATES,

May 2, 2023 /EINPresswire.com/ -- The American Association for Homecare is bolstering its advocacy capabilities in critical areas through the addition of Alexis Ward as Senior Director of Payer Relations, effective June 19, 2023

“

Our payer relations team has had a lot of success on behalf of HME since we made payer relations a strategic priority in 2016, and adding Alexis reinforces that success.”

*Tom Ryan, AAHomecare
president & CEO*

Ward’s extensive background in working with Medicaid authorities, managed care organizations (MCOs), and insurance companies will allow the Association to broaden its work towards sustainable reimbursements and robust network access for HME suppliers across the increasingly important cohort of non-Medicare payers. She brings 25 years of HME experience to her new role, including expertise in rate negotiation, coverage policies, compliance issues, and clinical review. Her expertise centers around expanding coverage of and payment for Complex Rehab Technology.

“We’re thrilled to bring such an accomplished HME advocacy professional onto the AAHomecare team,” said Tom Ryan, AAHomecare president & CEO. “Alexis earned her reputation as a highly effective and well-respected advocate through her work with two major companies in the HME sector and as a leader on our Board of Directors, Complex Rehab and Mobility Council (CRMC) and Regulatory Council.”

“Alexis will help us directly engage Medicaid officials and major payers in more states, while also providing expertise and support that will allow HME suppliers and other stakeholders to work more effectively with these payers,” Ryan continued. “Our payer relations team has had a lot of success on behalf of HME since we made payer relations a strategic priority in 2016, and adding Alexis reinforces that success. In addition, her background working for two national-scope mobility providers also strengthens our ability to advocate on issues in that segment, including the growing number of state-level wheelchair right-to-repair legislative proposals.”

Ward currently serves as Vice President of Payer Relations for National Seating & Mobility (NSM).

Doug McDaniel, senior vice president of business development at NSM believes the move will pay dividends across a wide spectrum of the HME sector.

“Proactive efforts to advocate for the correction of inadequate funding policies and drive reimbursement adjustments is crucial to the future of the complex rehab technology industry,” said McDaniel. “Alexis has the passion, experience and knowledge needed to champion much-needed solutions to these funding challenges and will serve us all well in this new role at AAHomecare. We look forward to collaborating with her and the AAHomecare team for the benefit of the entire industry.”

Ward shared her enthusiasm for the new opportunity, adding, “I have been honored to spend the last 25 years supporting the needs of the many providers I have worked for and the communities they serve. I am truly excited to be bringing that knowledge and experience to the table for the industry at-large and am eager to get to work pursuing the needed changes.”

Prior to joining NSM in December 2018, Ward worked in various roles at another major national mobility provider over a five-plus year span, including the role of Executive Director of Managed Care & Medicaid Affairs.

In addition to her service on AAHomecare’s Board, CRMC Council (which she currently chairs) and Regulatory Council, Ward is also an NCART Executive Committee member and a Board member of the Florida Alliance of Homecare Services and the Georgia Association of Medical Equipment Suppliers. Ward is also a former President of the Texas Rehab Providers’ Council. She currently resides in San Antonio, TX.

The American Association for Homecare represents durable medical equipment providers, manufacturers, and other stakeholders in the homecare community that serve the medical needs of millions of Americans who require oxygen systems, wheelchairs, medical supplies, inhalation drug therapy, and other medical equipment and services in their homes. Members operate more than 3,000 homecare locations in all 50 states. Visit aahomecare.org to learn more.

Gordon Barnes
American Association for Homecare
+1 202-372-0759
gordonb@aahomecare.org

This press release can be viewed online at: <https://www.einpresswire.com/article/631321812>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

