Runecast Seeks North American Security-Focused Channel Partners

Runecast seeks IT security distributors and resellers in the USA and Canada to bring AI-powered security and compliance to more customers.

WILMINGTON, DE, USA, May 3, 2023 /EINPresswire.com/ -- Runecast Solutions Ltd., a leading provider of a cloud-native application protection platform (CNAPP) for AI-powered automation of vulnerability management, security compliance, container security and more efficient

Runecast is Recommended by CISA for K-12 and Federal Agencies

ITOM, is pleased to announce its search for channel resellers and distributors in North America to expand its reach and offer its innovative, proactive solutions to more customers.

Runecast's AI-powered platform automates issues discovery to identify vulnerabilities and non-compliance with industry best practices and regulatory requirements – making it easier and more efficient for organizations to manage their IT security proactively.

> Our 'sweet spot' has proven to be heavily regulated verticals such as Government, Defense, Financial Services, Insurance, Education and Healthcare."
>
> *Stephen Gow, NORAM Strategic Partnerships for Runecast*

"We are excited to partner with more North American resellers and distributors that may be looking for the most innovative solutions to offer to their customers," said Stephen Gow, NORAM Strategic Partnerships & Business Development for Runecast. "Our platform helps organizations transform to a proactive, automated approach for security and compliance, and our 'sweet spot' has proven to be heavily regulated verticals such as Government, Defense, Financial Services, Insurance, Education and Healthcare."

RECOMMENDED BY CISA FOR K-12 AND FEDERAL AGENCIES
Runecast offers a range of proactive security capabilities for risk-based vulnerability

management, compliance auditing/reporting, and container security. In addition, the platform provides configuration management and upgrade planning simulations for more efficient IT Operations Management (ITOM) to help customers offset shortages of skills and resources.

In Q1, Runecast announced its [inclusion in CISA recommendations for Educational institutions](#) within the CISA K-12 Toolkit, which provides guidance and resources to help IT professionals "build, operate, and maintain resilient cybersecurity programs" for school IT environments.

Moreover, as one of the first security platforms to integrate with the CISA Known Exploited Vulnerabilities (KEVs) catalog, Runecast was [recommended by CISA for all Federal agencies](#) as part of Binding Operational Directive 22-01 – a "compulsory direction to federal, executive branch, departments and agencies for purposes of safeguarding federal information and information systems." Built-in audits against the CISA KEV catalog are a key ingredient in prioritizing remediation efforts based on risk.

Using Runecast AI Knowledge Automation (RAIKA), Natural Language Processing (NLP), OpenAI integration and a patented rules engine (US Patent No. US-10621234-B2), Runecast provides proactive discovery of vulnerabilities, misconfigurations, and non-compliance with common security standards and vendor best practices. Automated audits of built-in security standards include CIS Benchmarks, NIST, DISA STIG, HIPAA, PCI DSS and others.

EVOLVE AHEAD OF CUSTOMERS AND COMPETITORS
By partnering with Runecast, North American resellers and distributors can provide their customers with a comprehensive solution that meets their ever-evolving IT security needs. Runecast's innovative solutions can differentiate offerings, attract new customers, and increase customer loyalty through proven gains in efficiency.

"We are confident that our platform will help our channel partners evolve ahead of customers and competitors," said Mr. Gow. "Runecast is easy to deploy and use, and we offer great support and training to ensure that partners are successful in selling it. We have an impressive footprint already in the US and Canada, and we need to grow that now."

Runecast customers report between 75-90% time savings in the areas of troubleshooting, upgrade planning and the ability to achieve, maintain and verify security compliance. It enables IT security teams with far greater efficiency, resulting in cost savings, operational transparency, and continuous compliance.
Customer reviews consistently rank Runecast as a 'High Performer' with 'Best Support' across G2 Grid® Reports for categories that include Security Risk Analysis, Cloud Workload Protection Platforms (CWPP), Vulnerability Scanner, Cloud Compliance, Cloud Security and Cloud Native Application Protection Platforms (CNAPP).

Runecast is a recognized leader in the IT security industry and has won multiple awards for its AI-powered platform. If you would like to tap into proven demand and provide customers with a

solution to differentiate your AI-powered security offerings, attract new customers, and increase customer loyalty, [Join the Runecast Partner Network](#).

Jason Mashak
Runecast Solutions Ltd.
pr@runecast.com
Visit us on social media:
[Facebook](#)
[Twitter](#)
[LinkedIn](#)
[YouTube](#)

This press release can be viewed online at: https://www.einpresswire.com/article/631540433