

Leading Refurbished IT Hardware Vendor Partners with MSPAA to Deliver Lifecycle Solutions

WHOLESALE NETWORKING
TELECOMMUNICATIONS EQUIPMENT

FLOWOOD, MISSISSIPPI, UNITED STATES, May 31, 2023 /EINPresswire.com/ -- ComSources, a trusted leader in hardware infrastructure solutions, is excited to announce a strategically endorsed partnership with MSPAA, the leading MSP Association.

As organizations increasingly rely on technology to drive their operations, the demand for reliable hardware



ComSources helps companies maximize their ROI on their IT hardware infrastructure. We buy and sell enterprise class IT equipment including office phones, networking hardware, servers, storage arrays, desktops, laptops and more.

infrastructure and efficient solutions has never been greater. With this partnership, ComSources and MSPAA will offer a one-stop solution to address these critical needs, helping businesses with the entire <u>IT hardware lifecycle</u>.



Reducing procurement costs with fully refurbished hardware, and solving customer problems with the ability to quickly source needed equipment."

Marc Jaffe - CEO of ComSources

"ComSources is excited about the opportunity to be an endorsed partner with MSPAA. We are looking forward to helping MSPAA members create new revenue streams by remarketing their customers' excess equipment, reducing procurement costs with fully refurbished hardware, and solving customer problems with the ability to quickly source needed equipment," says Marc Jaffe the CEO of Com Sources

ComSources helps VAR/MSP partners solve customer

problems and generate additional revenue from their current customer base by purchasing their customer's <u>excess IT hardware</u>. Additionally, they can reduce a business's initial acquisition cost by as much as 80% vs with new equipment. All equipment is fully tested and comes with their

industry-leading one-year warranty for the end-user of the equipment. ComSources always provides upfront bids on equipment and a full serialized audit of what we receive at the end of the process.

MSPAA and ComSources endorsed partnership enables the organization to continue its mission of supporting businesses of all sizes, including individuals, by providing vital assistance in securing their networks and data. This empowers businesses to prioritize expanding their operations and achieving profitability.

About MSPAA: MSPAA offers essential solutions for businesses, including fast and cost-free access to approved IT vendors, national coverage, and advertising, as well as a program that sponsors education. The association also provides access to listings for events, support resources for Managed Service Providers, and a newsletter that reaches over 51,000 email subscribers.



Now called MSP's, these IT service providers have helped pave the way for companies to focus on their core operations while leaving the critical technology features to outsourced professionals



According to Mordor Research, the managed services market will grow to \$274 billion by 2026, up from \$152 billion in 2020,

For more information about MSPAA, visit https://mspaa.net

About ComSources: Comsources is your strategic partner for managing costs across the entire IT hardware lifecycle. ComSources helps companies maximize their ROI on their IT hardware infrastructure. They buy and sell enterprise-class IT equipment including office phones, networking hardware, servers, storage arrays, desktops, laptops, and more. Their team has years of experience managing complex multi-site reverse logistics projects that include de-installation and on-site packaging. In addition to cash buy-backs, Comsources can also customize a trade-in program to help offset the cost of your next purchase.

For more information about ComSources, visit https://comsourcesllc.com/

Marc Jaffe ComSources

+1 601-202-1157 email us here

This press release can be viewed online at: https://www.einpresswire.com/article/636759225

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information. © 1995-2023 Newsmatics Inc. All Right Reserved.