City of Chowchilla, CA, to Improve Vendor Reach on Solicitations with OpenGov

A limited reach on solicitations was producing high bids from a small pool of vendors. The City of Chowchilla expanded its reach with OpenGov.

CALIFORNIA, UNITED STATES, July 12, 2023 /EINPresswire.com/ -- Faced with a limited reach of solicitations and high bids due to low competition, the City of Chowchilla, California needed a modern, end-to-end solution to enhance its procurement process. To address these issues, Chowchilla turned to OpenGov, a top-tier software solution renowned for its automation and all-encompassing services tailored for local government.

Located in the heart of the San Joaquin Valley, Chowchilla's manual solicitation development and paper-driven process for managing contracts had resulted in slow processes and a lack of easy collaboration across departments. In addition, the City needed a solution that provided a larger reach for solicitations, competitive bids from a larger vendor pool, and time savings with automated workflows and templates. OpenGov Procurement emerged as the clear choice due to its robust customer support and dedication to providing a solution purpose built for local government.

With the implementation of OpenGov Procurement, the City of Chowchilla anticipates a revolution in its procurement process. The new system is expected to dramatically improve collaboration with other departments on RFP scope and solicitation development. Additionally, the transition to OpenGov's software will provide a more secure online repository of contracts and efficient contract management, delivering further time savings and operational efficiency to the City. The best part: The City can anticipate a potential 225% increase in vendor responses, helping to drive down costs.

The City of Chowchilla joins thousands of public sector organizations leveraging OpenGov to revolutionize work processes with cloud-based software designed specifically for the needs of government.

About OpenGov
OpenGov is the leader in modern cloud software for cities, counties, state agencies, school

districts, and special districts. With a mission to power more effective and accountable government, OpenGov serves thousands of public sector leaders and their organizations. We are built exclusively for the unique budgeting and planning, accounting, permitting and licensing, procurement, and asset management needs of the public sector. The OpenGov Cloud makes organizations more collaborative and efficient, enabling best-in-class communication with stakeholders and your community.

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