

Passcreator by Fobi Launches Digital Loyalty Program for the DACH Region (German, Austria, & Switzerland) with Wormland

The new digital offering will transform Wormland's existing loyalty program, delivering an enhanced shopping experience through the mobile wallet.

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(FOBIF:OTCQB) (the "Company" or "Fobi"), an industry leader in

harnessing AI and data intelligence to enable digital transformation, is

pleased to announce that the Company's subsidiary, Passcreator, has started a partnership with German fashion retailer, Wormland, to digitalize the brand's existing loyalty program, THECLUB. With Passcreator's digital loyalty solution, Wormland will be able to distribute wallet passes to all members of THECLUB, who can then have their passes scanned at Wormland retail locations to

claim promotions and discounts, redeem rewards, and more. Fobi will earn revenue from this deal via monthly fees based on the volume of active passes.

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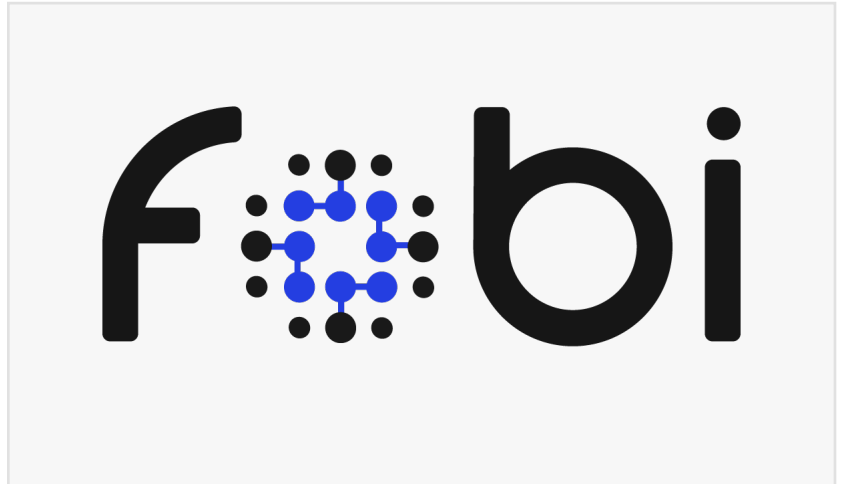
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*Rob Anson, CEO and
Chairman of Fobi*

Based in Hanover, Germany, Wormland specializes in men's apparel and accessories with a commitment to elevating the retail shopping experience through a combination of modern lifestyle, extraordinary architecture, art, and music, with a wide-ranging brand portfolio from newcomer labels to high-end fashion brands. Wormland operates in several brick-and-mortar

stores in major cities across Germany, including Berlin, Frankfurt, and Munich, as well as through its e-commerce storefront for the DACH region (Germany, Austria, and Switzerland).

Tim Kälberer, CEO of Wormland, states: "Our partnership with Passcreator has been a game-changer for us and the way we serve our customers. Through the wallet pass, we've been able to



speed up the registration process for THECLUB, prioritize our sustainability efforts, and make claiming and tracking rewards as easy as possible. Thanks to the ease-of-use of the Passcreator platform and support from the Passcreator team, our new digital THECLUB card opens up many new exciting opportunities for us to engage with our customers in ways we only thought were possible by building an expensive app."

NEW DIGITAL LOYALTY PROGRAM DRIVES ENHANCED SHOPPING EXPERIENCES AND DELIVERS KEY TRANSFORMATION TO SUSTAINABLE RETAIL

Leveraging Fobi's Passcreator, Wormland has successfully transitioned its traditional loyalty program from paper and plastic to digital. Customers can now register for THECLUB by simply scanning a QR code at the checkout. The data, facilitated via Salesforce, is transferred securely to a digital card within the customer's smartphone wallet, streamlining the entire registration process. This integrated process now means Wormland can better identify its customers and attribute shopping behaviors in real-time to optimize its targeting efforts, save time and money, and improve its overall campaign ROI.

This digital transformation project with Wormland closely aligns with Fobi's commitment to supporting its customers with their Environmental, Social, and Governance (ESG) goals. Through the transformation from physical to digital loyalty cards, Wormland is able to significantly reduce its plastic and paper consumption and help lead sustainability efforts for the retail industry.

Rob Anson, CEO of Fobi, states: "Passcreator continues to provide proven ways for leading brands like Wormland to deliver on their dedication to improved customer experiences. Passcreator and its broad feature set for digital loyalty and membership cards, through the wallet pass, has continued to develop great traction across the retail industry, and this is a great example of how brands like Wormland can leverage innovation and technology to drive increased customer engagement and activation and meet their ESG goals."

For more information about Passcreator by Fobi, please visit the [Passcreator website](#).

This press release is available on the [Fobi website](#).

To download the Fobi Investor Experience Wallet Pass to get enhanced access to investor information about Fobi, please visit our [Investor Experience page](#).

About Wormland

Based in Hanover, Germany, Wormland is a leading, innovative fashion retailer known for its unique style of men's apparel and accessories, as well as its commitment to digitalization, sustainability, and customer service. Wormland's loyalty program, THECLUB, rewards dedicated customers with exclusive member benefits and discounts with the goal to provide the best possible shopping experience for their customers. For more information, please visit <https://www.wormland.de/>.

About Fobi

Founded in 2017 in Vancouver, Canada, Fobi is a leading AI and data intelligence company that provides businesses with real-time applications to digitally transform and future-proof their organizations. Fobi enables businesses to action, leverage, and monetize their customer data by powering personalized and data-driven customer experiences, and drives digital sustainability by eliminating the need for paper and reducing unnecessary plastic waste at scale.

Fobi works with some of the largest global organizations across retail & CPG, insurance, sports & entertainment, casino gaming, and more. Fobi is a recognized technology and data intelligence leader across North America and Europe, and is the largest data aggregator in Canada's hospitality & tourism industry.

For more information, please visit <https://www.fobi.ai/>.

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