

## 2023 to 2030, Direct Selling Market Report: Forecasting Industry Growth and Trend

In the Direct Selling Market Analysis Report for the period 2023-2030, a projected CAGR of 5.83% is anticipated.

PUNE, MAHARASHTRA, INDIA, July 15, 2023 /EINPresswire.com/ -- The global <u>Direct Selling Market</u> is expected to grow significantly during the forecast



period of 2023-2030. The report provides insights into the latest growth and trends, focusing on areas with the highest demand, leading regions, type (Single-level Marketing, Multi-level Marketing) and applications. It offers qualitative and quantitative information regarding the factors, challenges, and opportunities that will shape the market's growth from 2023 to 2030. The report also addresses the impact of the economic slowdown and COVID-19 on the industry.

Direct selling is a method of marketing and retailing goods and services directly to the consumers, in their homes or in any other location away from permanent retail premises.

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TOP COMPANIES/MANUFACTURERS Dominating the Global Direct Selling Market are listed below:

Melaleuca
USANA
Tupperwar
Nu Skin
Amway
Rodan and Fields
Young Living
DXN Marketing Sdn Bhd

**Futurenet** 

Perfect China

Belcorp

Oriflame

Pola

Vorwerk

Avon

DoTerra

Ambit Energy

**Jeunesse** 

Sunhope

Primerica

JoyMain Int.

O Boticario

Mary Kay

Herbalife

Coway

Natura Cosmeticos

New Era Health

**Infinitus** 

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This comprehensive report delves into the intricate details of market trends and key growth drivers, offering valuable insights to industry leaders. It provides an in-depth examination of market dynamics, investment opportunities, top segments, competitive landscape, significant impacting factors, and value chain estimations.

Industry leaders seeking a thorough understanding of the overall market scenario will find this wealth of information invaluable. The report equips them with the necessary knowledge to make informed decisions, adapt strategies, and seize opportunities in the market.

## **Key Features:**

Global Direct Selling market size and forecasts, in consumption value (Million), sales quantity (Units), and average selling prices (USD/Unit), 2018-2030

Global Direct Selling market size and forecasts by region and country, in consumption value (Million), sales quantity (Units), and average selling prices (USD/Unit), 2018-2030

Global Direct Selling market size and forecasts, by Type and by Application, in consumption value

(Million), sales quantity (Units), and average selling prices (USD/Unit), 2018-2030 Global Direct Selling market shares of main players, shipments in revenue (Million), sales quantity (Units), and ASP (USD/Unit), 2018-2023

The reports will be useful in answering the following questions:

- 1. How big is the global Direct Selling market?
- 2. What is the demand of the global Direct Selling market?
- 3. What is the year over year growth of the global Direct Selling market?
- 4. What is the production and production value of the global Direct Selling market?
- 5. Who are the key producers in the global Direct Selling market?
- 6. What are the growth factors driving the market demand?

Description about Direct Selling Market:

The global Direct Selling market size was valued at USD 225151.79 million in 2022 and is expected to expand at a CAGR of 5.83% during the forecast period, reaching USD 316319.4 million by 2028.

Direct selling is a method of marketing and retailing goods and services directly to the consumers, in their homes or in any other location away from permanent retail premises.

The report focuses on the Direct Selling market size, segment size (mainly covering product type, application, and geography), competitor landscape, recent status, and development trends. Furthermore, the report provides detailed cost analysis, supply chain.

Technological innovation and advancement will further optimize the performance of the product, making it more widely used in downstream applications. Moreover, Consumer behavior analysis and market dynamics (drivers, restraints, opportunities) provides crucial information for knowing the Direct Selling market.

Based on TYPE, the Direct Selling market from 2023 to 2030 is primarily split into:

Single-level Marketing Multi-level Marketing

Based on applications, the Direct Selling market from 2023 to 2030 covers:

**Nutritional Products** 

Cosmetics Home Goods

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Key offerings from the Global Direct Selling Market Report:

Market Size Estimates: Direct Selling market size estimation in terms of value and sales volume from 2018-2030

Market Trends and Dynamics: Direct Selling market drivers, opportunities, challenges, and risks

Macro-economy and Regional Conflict: Influence of global inflation and Russia & Ukraine War on the Direct Selling market

Segment Market Analysis: Direct Selling market value and sales volume by type and by application from 2018-2030

Regional Market Analysis: Direct Selling market situations and prospects in North America, Asia Pacific, Europe, Latin America, Middle East, Africa

Country-level Studies on the Direct Selling Market: Revenue and sales volume of major countries in each region

Direct Selling Market Competitive Landscape and Major Players: Analysis of 10-15 leading market players, sales, price, revenue, gross, gross margin, product profile and application, etc.

Trade Flow: Import and export volume of the Direct Selling market in major regions.

Direct Selling Industry Value Chain: Direct Selling market raw materials & suppliers, manufacturing process, distributors, downstream customers

Direct Selling Industry News, Policies & Regulations

The Primary Objectives in This Report Are:

To determine the size of the total market opportunity of global and key countries

To assess the growth potential for Direct Selling
To forecast future growth in each product and end-use market
To assess competitive factors affecting the marketplace
Regional Insights:
Geographically, the detailed analysis of consumption, revenue, market share and growth rate, historical data and forecast (2017-2030) of the following regions are covered in this report:
United States
Europe
China
Japan
India
Southeast Asia
Latin America
Middle East and Africa
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Some Major Points from the Table of Contents:
1 Direct Selling Market Overview
2 Global Direct Selling Market Landscape by Player
3 Direct Selling Upstream and Downstream Analysis
4 Direct Selling Manufacturing Cost Analysis

5 Market Dynamics

6 Players Profiles

7 Global Direct Selling Sales and Revenue Region Wise (2017-2023)

8 Global Direct Selling Sales, Revenue (Revenue), Price Trend by Type

9 Global Direct Selling Market Analysis by Application

10 Global Direct Selling Market Forecast (2023-2030)

11 Research Findings and Conclusion

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