

# Chris Cavallo, Managing Partner, CSI-Secure Solutions, Discusses Insurance Fraud, Workers Compensation and Surveillance

*"In The Boardroom" on SecuritySolutionsWatch.com*

NEW YORK, NEW YORK, USA, July 18, 2023 /EINPresswire.com/ --  
About Chris Cavallo

Chris has been involved in every facet of the Security, Investigations and Technology industries for over 40 years. He started his career with Pinkerton's as an Investigator/Undercover Operative, then Wells Fargo as a Security Consultant. Chris quickly rose through the ranks and became the #1 Security Consultant for 9 years consecutively. Post-acquisition he became the VP of Sales of the southeast region which was a \$300M+ business unit. He then co-founded a background investigations company, RSI Investigations (Records Search Inc), which was a pioneer and leader in the industry. After this experience Chris became the president of a regional systems integrator. Through Chris' efforts and guidance this company in short order became a regional powerhouse. Chris in 2009 was tasked with creating the infrastructure of Global Technology Solutions (GTS) which again clearly showed his management, sales and marketing ingenuity but decided to move onto a larger initiative with Defense Solutions Security Systems Inc (DS3I), a US Defense Contractor Headquartered in Exton,



Chris Cavallo,  
Managing Partner, CSI-  
Secure Solutions

“

We are honored to chat today with Chris Cavallo, Managing Partner, CSI-Secure Solutions, about Insurance Fraud, Workers Compensation and his surveillance services and capabilities”

*Martin Eli, Publisher*

PA. DSI under the brand name DS3I (Defense Security Systems Solutions Inc) had requested that Chris build a security team and also focused on energy and healthcare projects in order to compete globally. Chris and his partner, Luis Carlos Diaz, re-structured Cavallo Associates, LLC in 2007 to further security/energy/healthcare projects as well in Colombia and the USA. CSI Secure Solutions was formed in 2014 to offer security, investigation and consulting services with offices in Fort Lauderdale, Florida and Bogota, Colombia. Specialties: Complex surveillance operations, background investigations and research using OSINT methodology.

CSI Secure Solutions is a subsidiary of Cavallo Associates, LLC a family-operated and owned business founded by Chris Cavallo, specializing in private investigations and consulting services. Chris has operated/owned various companies in the South Florida market and Latin America for over 40+ years with offices in Fort Lauderdale, Florida and Bogotá, Colombia, as well as satellite operations on many continents around the globe. In the areas of private investigation services CSI-Secure Solutions has a nationwide investigative support team which is why there is no area in the USA where services cannot be provided. Some of these services: complex surveillance

operations, comprehensive background investigations including social media penetrating the deep/dark web using OSINT methodology, insurance fraud whether workers' compensation, personal injury, property casualty and/or healthcare related fraud, corporate investigations including employee theft/fraud and violation of non-compete agreements, attorney services such as pre-trial litigation support whether civil or criminal cases, domestic investigations such as infidelity/child custody support, witness/missing person locates, hidden asset discovery, digital forensic/cyber-crime prevention and debugging of home, office or board rooms. All these services can be delivered anywhere in the USA on a moment's notice as well as many countries around the world.

\*\*\*\*\*  
\*\*\*\*\*

SecuritySolutionsWatch.com: Thank you for joining us today, Chris. Your background and experience, for more than forty years, with Pinkerton's and Wells Fargo, and with your own private investigations and consulting services firm, is second to none. Before we discuss in detail your specialty and focus in Insurance Fraud and Workers Compensation cases, please tell us more about your impressive background.

Chris Cavallo: I moved from NYC leaving a family business to be with my soon to be wife, Robin, whose father at the time was the Director for the State of Florida Division of Licensing. He convinced me that the best industry in Florida to be involved with was the Security and Investigations industry. Truthfully this was not a big leap from the other family business on my mother side of the family which were several Irish NYC cops. So, my father-in-law said I'm going to get you an introduction to the best companies in the Security/Investigations industry which



www.csi-securesolutions.com

**SecuritySolutionsWatch.com**  
THOUGHT LEADERSHIP  
AI • IT • IoT • Robotics • Security

www.SecuritySolutionsWatch.com

was Pinkerton's investigations & Wells Fargo Guard services, and I ended up working for both. I worked for Pinkerton's investigations conducting background investigations, surveillance operations, and working as an undercover operative. I realized there wasn't any long-term financial security working at that time as an investigator, so I decided to join the management training program working for Wells Fargo Guard service where I literally started at the lowest position available. I started as a security guard making \$2.78 at Fort Lauderdale Airports which was the minimum wage at the time but quickly rose through the ranks in operations as a security consultant and eventually found my niche and became the #1 Security Consultant for 9 years consecutively which had never been done before nor after that I am aware of. After 9 years I left and my wife Robin and I in 1989 opened an Investigations business out of our twin daughter's bedroom forming RSI Investigations/dba/Records Search Inc., a background investigations company specializing in airlines, technology and retail industries having such clients as Best Buy, Northwest Airlines, Southwest Airlines, Sun Microsystems, Intel, and IBM to name a few. Our biggest success was building the largest network of couriers, agents, and investigators over the USA. When we completed this task we had 2600+ subcontractors. 10 years later in 1999 a NY Investment Bank acquired RSI and rolled the company into a billion dollar+ company. We thought we would retire and travel the world but unfortunately a year later my wife Robin passed away which was a devastating blow for our family. I then formed Cavallo & Associates, a consulting company servicing the defense, security and investigations industry having clients and operations in the US, Central America, and Colombia as well as satellite offices in Europe.

SecuritySolutionsWatch.com: One will read on your site, (<https://www.csi-securesolutions.com/service/insurance-fraud/>) "With the on-going growth of insurance fraud claims in the US, the demand for experienced, qualified, and licensed Insurance Fraud Investigators is at an all-time high. Our clients are Anti-Fraud Investigation Units (AFIU), Special Investigation Units (SIU), Claims Adjusters, Risk Managers and Attorneys. CSI Secure Solutions has a team of highly experienced insurance fraud investigators who have helped resolve many cases where people or organizations try to benefit from deceitful claims." Care to elaborate?

Chris Cavallo: The investigators that we use around the US for insurance fraud cases have either been vetted by me personally or I have used on prior assignments successfully or have been referred to me by other investigators that we have worked with before.

SecuritySolutionsWatch.com: The statistics regarding Workers Compensation claims (<https://www.simplyinsurance.com/how-many-workers-comp-claims-per-year/>) are staggering.

- There are 4.9 million workers compensation claims made each year by both private and government employees
- The typical workers comp claim is around \$41,000
- The average cost of a workers compensation claim for sprains is \$34,409
- Falls/Slips claims costs averaged \$47,681 per claim
- Workers' compensation costs to employers total \$100.2 billion as of 2021

- Workers' comp claims pay out more than \$62 billion each year, \$31.8 billion in cash settlements and over \$31.3 billion in medical benefits

What are some of the techniques you use in resolving insurance fraud investigations?

Chris Cavallo: Surveillance is our primary service offering especially in workers' compensation and personal injury cases.

We also provide skip tracing services of claimants who have committed insurance fraud and once found we conduct comprehensive background investigations inclusive of in-depth social media Research (<https://www.csi-securesolutions.com/service/social-media-investigations/>). Often times with social media we can prove that the claimants we are investigating are exceeding their physical capabilities when they are supposedly injured or unable to have physical competency. We also may research during the discovery process documentation showing that the claimant has prior fraud cases associated with him/her. The attorneys and insurance carriers who retain our services may request that we interview neighbors, colleagues, associates and other employees known to the claimant that can give testimony relative to fraud being committed by the claimant.

SecuritySolutionsWatch.com: The headlines would have you believe that "employees", and not "employers" are typically engaged in workers' compensation fraud. This was quite interesting on your site (<https://www.csi-securesolutions.com/worker-compensations/>), "in essence, workers' compensation fraud can be committed by both workers and employers." Please tell us more about this.

Chris Cavallo: Although the common cases we receive are for individuals/claimants, there have been times where our client has reports or raised suspicions that the company, not the individual is responsible for some type of fraudulent activity. The following are just three areas which in the past we have uncovered and investigated where the company is at fault, not the employee or individual:

1. THE EMPLOYER CAN EITHER FOREGO CARRYING WORKERS COMP COVERAGE OR PURCHASE A POLICY WITH MINIMAL COVERAGE AND MAY LEAVE THE EMPLOYEE AT RISK AND UNABLE TO PAY FOR MEDICAL BILLS
2. FALSIFY RECORDS OF THE EMPLOYEE TO THE INSURANCE CARRIER WHEN A CLAIM IS FILED
3. GET KICKBACKS FROM MEDICAL PROVIDERS SUCH AS CHIROPRACTORS-ORTHOPEDIC DOCTORS TO EITHER MAKE THE INJURY WORSE THAN IT IS AND KICK BACK TO THE EMPLOYER

SecuritySolutionsWatch.com: We understand that your investigation services are available throughout the USA in most states. Please tell us more about your network. Are Canada and Mexico part of the mix?

Chris Cavallo: We have APPROXIMATELY 40+ STATES WHERE WE HAVE RELATIONSHIPS with

investigators as well as having agencies that help us in multiple states. We do have assets in Mexico and Canada as well, but we truly are spoiled here in the US when it comes to the flow of information and the ease to retrieve it.

SecuritySolutionsWatch.com: These testimonials (<https://www.csi-securesolutions.com/customer-reviews/>) about your services speak volumes about the respect and confidence that your clients have for you Chris and your firm. Care to mention any of your success stories?

Chris Cavallo: We usually work for the insurance defense attorney that represents the large insurance carriers such as:

Farmer

MAPRE

State Farm

NW Mutual

AIG

SecuritySolutionsWatch.com: Beyond the Insurance Fraud and Workers Compensation space, we see that your firm provide investigation services (<https://www.csi-securesolutions.com/services/>) in other areas as well. Please fill us in, Chris.

Chris Cavallo:

Hidden Asset Investigations:

This has become one of the most requested services that we offer whether it be here in the United States or outside the country. Most people are not even aware that when they open a bank account and signing a lot of forms they are probably not reading and do not bother to check off the "opt out" box so third parties cannot get any information about their accounts. Less than 4% of people who open a bank account request or check off the opt out clause. Now having said that there are very strict guidelines which we must adhere here to which is the GLBA (Graham-Leach-Bliley Act). Most of these requests are related to domestic investigations and divorce settlements and child custody where one party is wanting more money from the opposing party. The other area where we get these types of requests are usually in corporate investigations such as a CEO checking on his CFO who is being suspected of theft or one partner hiding funds from the other. The examples are too numerous to list. But yes, knowing how to legally navigate through the GLBA is critically important to us and the protection of our clients as well. It's critically important to understand as well that these types of investigative services usually cannot be used in a court of law. These hidden asset investigations are conducted for discovery purposes, so you and your client know before attorneys start using the power of the subpoena what the opposing side is trying to hide.

For more information about Hidden Asset Investigations, Employee-Violation of Non-Compete Services, and Surveillance Services please see the full interview with Chris Cavallo here:

<https://www.securitysolutionswatch.com/Interviews/in Boardroom CSI-Secure Solutions Chris Cavallo.html>

SecuritySolutionsWatch.com: We see that you are a member of the Florida (<https://www.fali.org/>) , California (<https://www.cali-pi.org/>) , and Texas (<https://www.tali.org/>) Associations of Private Investigators, Please tell us more about these professional organizations. Any other memberships, Chris, you care to mention?

Chris Cavallo: We are members of...

- Big Three: TALI (Texas), CALI (California), FALI (Florida)
- GAPPI (Georgia)
- ALDONYS (New York)
- ACFE (Association of Certified Fraud Examiners)
- Florida Bar
- Workers' Compensation Institute
- Better Business Bureau South Florida

SecuritySolutionsWatch.com: If I can change the subject for a moment Chris, we watched this very moving video: Introduction to The Robin Foundation (<https://www.youtube.com/watch?v=-lPrspqhtrU>) .

We applaud your efforts to turn your heart-breaking personal tragedy into a mission to help and save others. What would you like to say here about this very important work are doing with The Robin Foundation (<https://robinfoundation.org/>)

Chris Cavallo: CSI Is my career; The Robin Foundation is my life and my exit strategy. Yes, we have lost my wife Robin and my daughter Stefanie to the disease of addiction which is not a subject most people want to talk about as there is so much guilt, embarrassment and shame that is associated with losing a loved one due to substance abuse disorder and/or mental health challenges. What people need to understand is that addiction is a brain disease. It does not matter what socio-economical background, race, creed, or religion you come from. Addiction has no favorites and there is no greater feeling than to help someone who is a hostage and suffering from this disease of addiction or alcoholism and guide them through the recovery process. Also, there is no greater gift in life than to change the direction or save someone's life who is struggling from this horrendous disease of addiction, so this is why The Robin Foundation is so important to many in our community and is very personal for me.

SecuritySolutionsWatch.com: Thank you again for joining us today, Chris, and we look forward to more updates from you during 2023.

\*\*\*\*\*  
\*\*\*\*\*

For the complete "In The Boardroom" discussion with Chris Cavallo, please click here:

[https://www.securitysolutionswatch.com/Interviews/in Boardroom CSI-Secure Solutions Chris Cavallo.html](https://www.securitysolutionswatch.com/Interviews/in_Boardroom_CSI-Secure_Solutions_Chris_Cavallo.html)

\*\*\*\*\*  
\*\*\*\*\*

About SecuritySolutionsWatch.com

[www.SecuritySolutionsWatch.com](http://www.SecuritySolutionsWatch.com) features thought leadership and content-marketing regarding: AI, Biometrics, Cybersecurity, FinTech, IT, IoT, Robotics, Physical Security and COVID-19 solutions. Our flagship IN THE BOARDROOM platform, since 1999, has featured brand awareness and lead generation programs from leading global brands such as: Allied Universal, ASSA ABLOY, AT&T, Cisco, Dell EMC, Fujitsu, G4S, GE, Gemalto, Honeywell, HPE, IBM, Intel, McAfee, Microsoft, Panasonic, SAP, Siemens, Stanley Security, Symantec, UNISYS, and many SME's, in the USA, EMEA, and APAC. For more information about us: [www.SecuritySolutionsWatch.com](http://www.SecuritySolutionsWatch.com)

\*\*\*\*\*  
\*\*\*\*\*

Martin Eli, Publisher

SecuritySolutionsWatch.com

Editor@SecuritySolutionsWatch.com

Visit us on social media:

[Twitter](#)

[LinkedIn](#)

---

This press release can be viewed online at: <https://www.einpresswire.com/article/644840918>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2023 Newsmatics Inc. All Right Reserved.