

FlashInfo, a Revolutionary Product by FlashIntel, Wins Product Hunt's Product of the Day

SAN FRANCISCO, CALIFORNIA, UNITED STATES, August 7, 2023 /EINPresswire.com/ -- FlashIntel, a pioneering provider of go-to-market intelligence solutions, is proud to announce that its innovative product, FlashInfo 2.0, has been awarded Product Hunt's coveted Product of the Day.

FlashInfo 2.0 is a groundbreaking platform that supercharges revenue teams with cutting-edge sales intelligence, unrivaled engagement, and a



unified platform that sets the industry standard. The platform offers an array of super tools for sales intelligence, prospect engagement, sequence creation, intent-data analysis, and much more.

One of the standout features of FlashInfo 2.0 is its focus on <u>intent-based selling</u> with <u>dial automation</u>. This feature allows sales teams to understand what prospects are discussing, what technologies they use, and anticipate their needs even before they voice them. The Power-Dialer feature allows users to dial multiple contacts at once, maximizing efficiency and ensuring that no potential lead is missed.

Integrated call scripts ensure that the sales team communicates effectively with prospects, while the call recording and tracking features allow for continuous improvement and refinement of sales strategies. The platform also integrates seamlessly with popular tools like HubSpot and Salesforce, making it a versatile addition to any sales team's toolkit.

"We're thrilled to receive this recognition from Product Hunt," said Nandan Priyadarshi, a maker at FlashIntel. "FlashInfo 2.0 is designed to accelerate revenue like never before, and we're excited to see it being acknowledged as a game-changer in the sales and marketing industry."

He added, "Our intent-based selling with dial automation feature is a testament to our commitment to innovation and efficiency. We believe that understanding the intent of prospects is key to successful sales, and we're proud to offer a tool that makes this easier than ever."

FlashInfo 2.0's win as Product Hunt's Product of the Day underscores its potential to revolutionize the sales industry. As businesses continue to seek more efficient and effective ways to reach their sales targets, tools like FlashInfo 2.0 will undoubtedly play a crucial role in shaping the future of sales and marketing.

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