

At Its 75th Annual Convention, NAREB Announces Winners of its Top 100 Blacks In Real Estate Awards

Award winners collectively tabulated more than \$1.8 billion in real estate transactions in 2022, demonstrating the industry's economic power



WASHINGTON, DC, UNITED STATES, August 9, 2023
/EINPresswire.com/ -- The National Association of Real Estate
Brokers (NAREB) celebrated its NAREB Top 100 honorees during its 75th annual convention, recognizing outstanding Realtist

members who epitomize excellence. Among these achievers, 50 individual brokers/agents, 12 teams, and 5 commercial brokers collectively executed transactions exceeding \$1.8 billion in value throughout 2022.



There are many employment opportunities in real estate. As an organization, we (NAREB) help recruit and train Blacks to excel in the industry."

C. Renee Wilson

"We anticipate that the \$1.8 billion in production will inspire more Black real estate professionals and companies to join our organization and become NAREB Realtists, as we help Black families overcome obstacles in closing the wealth gap in America through homeownership and real estate and mortgage careers," said C. Renee Wilson, NAREB's executive director.

NAREB expressed gratitude for the valued partnership of

Dionne Cuello, Citibank's SVP of National Diverse Market Segments, and Branch Vice President/Managing Broker Irving Cham of Coldwell Banker for their support of the NAREB Top 100 event.

Further, NAREB has created a NAREB Top 100 Institute, and sponsors are establishing career development programs for those who have applied for Top 100 Awards. Those who have won the designation can enroll in specialty programs, while other programs are for those who want to improve their performance. Coldwell Banker is the first to develop courses, such as 'How To Become A Luxury Agent;' 'Balancing Units and Volume;' 'How To Increase Your GCI;' 'Overcoming

Industry Challenges;' 'Leveraging Technology to Grow Your Business;' 'Implementing Systems to Grow Your Business;' 'How To Transition From Agent to a Business Owner.'

"There are many employment opportunities in real estate," said Wilson. "As an organization, we help recruit and train Blacks to excel in the industry. We also inform the industry about the many contributions Blacks are making. We are overcoming the racial barriers that can prevent Blacks from succeeding."

The trailblazing Top 100 event on Thursday, 8/3/23, at NAREB's convention in Houston was entitled Black Wall Street Reimagined. The convention recognized the achievements of the best and brightest Blacks in real estate and cited the industry's wealth-generating opportunities.

"This is a celebration of excellence, a spotlight on innovation, and a testament to the outstanding contributions Black agents make to the real estate industry," said Lydia Pope, NAREB's immediate past president. "NAREB TOP 100 Awards signifies our unwavering commitment to diversity, inclusivity, and empowerment in the real estate realm."

Dr. Courtney Johnson Rose, the NAREB's new president, agreed, "The Awards were historic, memorable, and transformative. They will shape the



Dr. Courtney Johnson Rose, NAREB President



C. Renee Wilson, NAREB Executive Director

future of real estate in America as more Blacks join the ranks after realizing the opportunities to succeed. We welcome the beginning of an extraordinary journey where Blacks earn

acknowledgment of their success, which in turn encourages more people to join the field."

Here are the winners:

Specialty Awards
Awardee First Name Awardee Last Name Award Name
Natasha Dixon Rookie of the Year
Rasheeda Jones Realist Choice Award
Chanda Davis Community Impact Award
Joan C Chambers Lifetime Achievement Award

Top 50 First Name Last Name Brokerage Name Delroy Gill LIV Sotheby's International Realty Monique Slater Keller Williams Heritage Candice Harris CA Modern Realty Curt Anderson Century 21 Judge Fite Company Andre Beraud CR ELITE REALTY Rochelle Perkins Garnet Group Chris Perry Coldwell Banker Realty Michelle Hutton Keller Williams Realty Professionals Tanya Vidal Town and Country Realty Ben Baker Keller Williams Realty DPR Adekunle Amoo Fairdale Realty Toni Martin Corcoran Sheba Chambers-Ramos Keller Williams Legacy William Wilson William Wilson Homes, LLC. Steve Sallion Daniel Gale Sotheby's International Realty Mercedes Erhahon KW Vision Toyia Chenevert REMAX Universal Cheryl Abrams Davis Re/Max United Real Estate Dwight Johnson Keller Williams Houston Preferred Chantrell Cofield The Cofield Group/EXP Realty Marsha Bowen Washington Coldwell Banker Realty Wallisa Cobb Cobb Leslie Levy Coldwell Banker Realty Tiffany Willis COLDWELL BANKER Melissa McClendon Nola Home Realty Group Tamesha Wells ERA Legacy Living Shirmel Gumbs-Heyliger Side Inc

Danielle Alexander Coldwell Banker Realty

Awardee First Name Awardee Last Name Team Name Michael Howell Realty One Group Restore Shawneequa Badger LA Top Broker Candace Blue Nexthome Luxury Premier Tiffany Curry BHHS Tiffany Curry & Co. Lorenzo Murray HUNT Real Estate, ERA Michael Davis Brooks & Davis Real Estate Firm, LLC Natasha Simon Keller Williams Memorial Victor Lofinmakin Fairdale Realty Derek Boles, M.Ed. Legacy Homes & Properties Iges Johnson EXP Realty Cherlise Forshee Coldwell Banker Realty Terri Marie Gleaton EXP Realty

Top Commercial

Awardee First Name Awardee Last Name Company Name Jelani Linder Coldwell Banker Commercial Metro Brokers Markese Daise Stony Brook & Lennox Realty Advisors Gerald Womack Womack Development & Investment Realtors Patrick Winsey ERA Legacy Living Michelle Johnson Lundy George E. Johnson Properties Tiffany Ryland ARRVO Realty Advisors

Top Loan Officers

Awardee First Name Awardee Last Name Company Name Darryl Bowles Cardinal Financial Edgar Lozada Hometown Lenders Owen Dublin Paragon Home Loans Helena Jones-Kim Cross Country Mortgage Steve Blake Guaranteed Rate Tomeka Lynch Purcell PMG Worldwide Inc Sahaad Washington Movement Mortgage Frank Brown Global Touch Mortgage LLC Ronald Rice Hometown Lenders Shelia Moody Xpert Home Lending Kathryn Jones-Hunter U.S. Bank Deon Westbrook New American Funding Zainab Kaffo Gazette Mortgage, LLC David Tomiwa Gazette Mortgage Samuel D Harris

Blue Dolphin Capital, Inc

Emerging Leaders Awardee First Name Awardee Last Name

Latashia Perry
Nastasia Davis
Cynthia Edwards
Kilimanjaro Toussaint
Sahaad Washington
Whitney Kennedy
Jenelle Lewis
Kayla Johnson
Tanchanelle Denise Washington
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