

Usersnap, leading feedback software, gets acquired by saas.group

Usersnap, the leading user feedback platform for digital product teams to scale user feedback and gain confidence in product decisions.

LINZ, OOE, AUSTRIA, September 12, 2023 /EINPresswire.com/ -- LINZ, AUSTRIA. September 11th, 2023. <u>saas.group</u> announces the <u>acquisition</u> of <u>Usersnap</u>, the leading user feedback platform for digital product teams to scale user testing and gain confidence in product decisions by collecting visualized user issues, improvement ideas, and micro surveys.



Founder team of Usersnap, Josef Trauner and Klaus-M. Schremser

Thousands of companies around the globe use Usersnap to streamline user

feedback and track bugs reports with automated screen captures on their web application, website, or prototype. The product boasts integrations with over 5,000 third party software solutions, including Jira, Azure DevOps, Slack, Asana, Trello, Github, and Gitlab. Notable Usersnap customers include Lego, Red Hat, Trendyol, BBC, Erste Group and Microsoft.

The company was founded in 2012 by Josef Trauner, and raised limited funding from SpeedInvest. Klaus-M. Schremser joined as a late co-founder and head of growth to strengthen Usersnap's expansion. Usersnap now has more than 1,300 worldwide customers with a strong customer base in the US, Canada and the EU through many industries like finance, healthcare, software, retail etc.

saas.group is delighted to partner with Josef Trauner (CEO) and Klaus-M Schremser (CRO) and the rest of the Usersnap team to continue developing the product with focus on innovative solutions for user feedback and customer experience.

The acquisition of Usersnap marks saas.group's 16th successful acquisition and our first acquisition of an Austrian business. Usersnap is our second acquisition in the broader Customer

Experience market, alongside Zenloop, the NPS customer experience company.

Josef Trauner, co-founder & CEO of Usersnap, commented, "As a product enthusiast, I believe bringing the vision of customer-centricity to teams worldwide is essential. We at Usersnap have been dedicated to doing this every day. Today we are thrilled to join the saas.group. We have found a partner with a lot of experience in the SaaS industry who shares the same mindset and vision. We are very confident and looking forward to growing Usersnap with saas.group and their team to the next level."

Klaus-M. Schremser, CRO of Usersnap, about the acquisition, "We believe that feedback helps you grow your company in the right direction. After growing Usersnap to a multi-million, successful business, we realized that saas.group will be a great opportunity to bring our SaaS company to a new growth trajectory. Many experienced and smart people working for saas.group will assist the Usersnap team to reach the next level."

Tobias Schlottke, Co-Founder & CTO at saas.group, commented, "We see customer experience ("CX") as an integral part of a growth toolkit for user-centric businesses. With Usersnap joining the saas.group family, we have a unique opportunity to support the growing demands of the market for customer-centricity. We are also delighted to have Josef and Klaus staying at the helm of Usersnap through this next phase and believe this demonstrates the success of our founder friendly acquisition approach."

saas.group acquires promising SaaS companies with a founder-friendly process in order to elevate their product - and their people - to the next level. Founded in 2017 in by serial tech entrepreneurs (Tim Schumacher, Ulrich Essmann, and Tobias Schlottke), the company has acquired sixteen companies to date, including Beekast, Crosstalent, Tower, Rewardful, Prerender, Juicer, Seobility, and others. With over 200 staff across 30 countries globally, saas.group provides products across Sales & Marketing, HR, Dev Tools, and eCommerce verticals.

saas.group was advised by Dorda (Christian Ritschka and Heinrich Kühnert), Techminers (Florian Pahl and Daniel Jung) and Rabel & Partner (Michael Felbinger). Usersnap was advised by Schoenherr (Thomas Kulnigg) and i5invest (Maria Rocha, Johannes Raidl and Sheila Kastner).

Pavel Prokofiev, saas.group's acquisition specialist, has decades of experience in working with all types of sellers around the globe. Along with his expert team including Rihards Blanks and Dirk Sahlmer, Pavel is available to discuss market trends, answer questions and share why saas.groups founder friendly approach to acquisitions is market leading.. Reach out to any of the team if you want to have an open chat about a new home for your SaaS company. If you are a user-centric company that seeks the clarity of user needs to build successful products, you can start a free trial with Usersnap today.

Klaus-M. Schremser Usersnap email us here Visit us on social media: Twitter LinkedIn

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