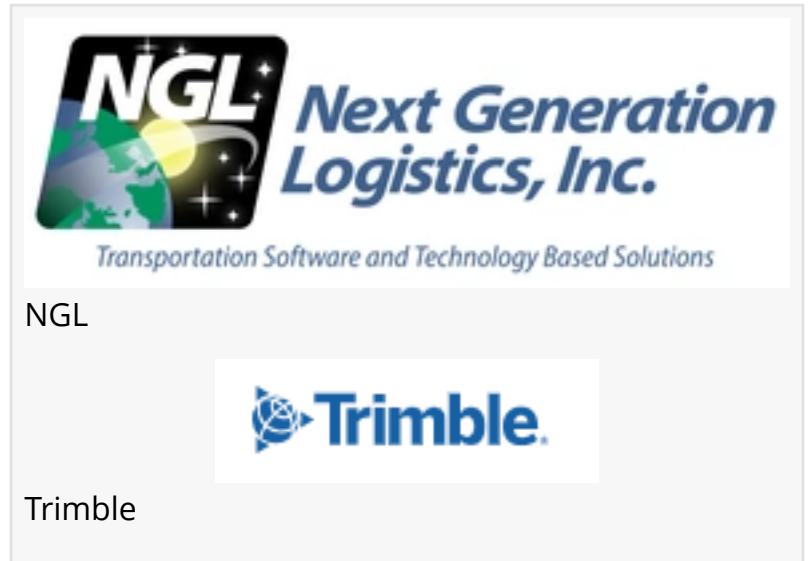


Trimble Partners with Next Generation Logistics Dynamics TMS® to Bring Dynamic Transportation Procurement to Shippers

Today, we're proud to announce that we've partnered with Trimble, to Bring Dynamic Procurement to Shippers via our Dynamics TMS Software Solutions.

INVERNESS, IL, UNITED STATES, September 19, 2023 /EINPresswire.com/ -- A First-of-its-Kind Integration Founded in 1988, [Next Generation Logistics](#) is a leading TMS provider whose [Dynamics TMS®](#), managed transportation services and real-time APIs are used by hundreds of shippers. Now, Next Generation Logistics has integrated [Trimble's](#) Engage Lane capabilities into Dynamics TMS® to Bring Dynamic transportation procurement to shipper customers.



By connecting Next Generation Logistics' Dynamics TMS®, the Engage Lane procurement solution, this integration provides a dynamic, lane-level procurement process through a streamlined workflow from start to finish: from order tendering, to bidding, to awarding freight and fulfillment.

“

We are looking forward to enhancing our TMS offerings with Trimble's Engage Lane capabilities and expand our product features available to our shipper customers !”

Aristides (Ari) P. Smith, CEO

This end-to-end integration between a shipper and Dynamics TMS® is the first of its kind in the transportation industry. Next Generation Logistics' cutting-edge transportation management solution is used by premium shipper customers.

A Mutually Beneficial Partnership

With more than 35 years of hands-on experience in supply chain technology and a broad network of shippers, Next Generation Logistics is an outstanding integration partner that

complements and provides new opportunities for Trimble's carrier network. The Engage Lane solution directly connects shippers and carriers, allowing them to establish the best way to move freight together. With Engage Lane, shippers and carriers build relationships based on their needs and priorities, and expedite contracting, onboarding and transactional processes, closing deals in days instead of months, and all parties can more effectively utilize available capacity.

The system intelligently matches shipper lanes and carrier routes based on many factors, which are scored and shared – ultimately allowing carriers to submit bids for lanes that make sense for them, while providing shippers with additional capacity that meets their needs. Both the carrier and shipper TMS's are connected to Trimble's Transportation Cloud to create an EDI connection, so freight tenders can happen right away, mutually benefitting both shippers looking to move goods and carriers looking to fill capacity.

"We're thrilled to partner with Next Generation Logistics to bring Engage Lane to their customer base," said Kelly Williams, Network Strategy product lead at Trimble. "Forward-looking partnerships like these truly help deliver on our vision for a connected, dynamic and resilient supply chain."

This strategic partnership with Trimble is just the first step toward increased connectivity and collaboration, enabled by the Transportation Cloud. Stay tuned for future integrations that can help drive your business forward.

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