

Canadian Dental Labs tracking 8% year-over-year organic sales growth

CALGARY, ALBERTA, CANADA, October 6, 2023 /EINPresswire.com/ -- Corpus Partners, an Equicapita Income Trust independent operating group in the dental health space, is pleased to announce substantial year-over-year organic sales growth in Canadian Dental Labs, demonstrating the company's unwavering commitment to excellence in the dental industry.



Canadian Dental Labs, a leading player in the dental sector, has experienced remarkable organic sales growth over the past year, excluding the integration and acquisition of Hallmark Dental Labs at the beginning of Q3, 2023. The company is tracking to finish the year at 8% sales growth. This achievement underscores the company's dedication to delivering high-quality dental solutions and services to its valued customers.

"We are thrilled to report substantial year-over-year organic sales growth, excluding the Hallmark Dental Labs integration and acquisition," said Matt Barr Director for Corpus Partners. "This achievement reflects our commitment to excellence and our dedication to providing top-tier dental products and services."

Chad Dundas, Director for Corpus Partners, added, "We continue to be excited about the future of Canadian Dental Labs and are focused on building out the dental lab platform inside of Corpus Partners. We are actively pursuing acquisitions that will contribute to the growth of Canadian Dental Labs."

"I am deeply proud of our team's relentless pursuit of excellence and their dedication to surpassing the expectations of our clients. This significant organic growth is not just a testament to our strategic initiatives but also to the trust and loyalty of our customers. It's heartening to see our team's hard work and determination translate into such tangible results," said Ali Rezaei, President and CEO of Canadian Dental Labs.

Corpus Partners was created in the recent separation of the Equicapita Income Trust portfolio into three independent operating groups. The verticals are light industrial (Preceptos Partners), royalties from master franchisors (Averine Partners), and dental healthcare (Corpus Partners), which operates Canadian Dental Labs.

Equicapita has a 10-year track record in the mid-market private equity space and has generated an approximate average return to unit holders since inception of >10% annually while keeping return volatility <10% including operating through the 24-month economic dislocation of COVID shut-downs and net of fees (specific returns vary based on series and timing of initial investment).

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