

# CosMedic's Delgado and Smith Unveil Revolutionary MasterClasses for Medical Professionals and Fortune 500 Companies

*Ana Delgado and Megan Smith have unveiled a comprehensive series of educational courses aiming to bridge the gap between academia and the aesthetics industry.*

MIAMI, FLORIDA, USA, October 10, 2023 /EINPresswire.com/ -- As the global aesthetic industry undergoes rapid expansion, with innovative procedures such as Neuromodulators, Dermal Fillers, and Combination Therapy gaining traction, there is an increasing need for educational resources that guide medical professionals in navigating this burgeoning field.



CosMedic, spearheaded by Ana Delgado and Megan Smith, stands at the intersection of innovation and vision in the aesthetics industry.

Recognizing this demand, Ana Delgado, and Megan Smith of [CosMedic](#) have unveiled a comprehensive series of [educational courses](#), workshops, and [masterclasses](#) aiming to bridge the gap between academia and the aesthetics industry, opening doors for practitioners from varied backgrounds. Under the insightful and innovative leadership of Delgado and Smith, CosMedic epitomizes a vision that melds technical proficiency with emotional intelligence. Their courses are meticulously crafted to offer not just theoretical knowledge but also practical insights and emotional intelligence skills crucial for success in the aesthetics field and beyond.

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CosMedic Consulting offers our customers a blueprint to implement, expand, and differentiate their aesthetic practices.”

*CosMedic leaders, Ana Delgado and Megan Smith*

Delgado, CEO and Founder of CosMedic is a visionary with a notable journey, who since 2006, has been instrumental in the inception of prestigious institutions like DentaSpa Academy and the International Academy of Facial Aesthetics. Her relentless pursuit of excellence and

commitment to raising industry benchmarks speaks volumes of her expertise and influence in the sector.

Joining hands with Delgado is Megan Smith, CosMedic's COO, who brings to the table 15 years of extensive experience with medical practitioners and global Fortune 500 companies. Smith is renowned not only for her deep industry knowledge but also for being a staunch proponent of emotional intelligence in building and sustaining authentic business relationships. Her legacy is reflected in the network of genuine connections and the respect she has garnered over the years.

Together, Delgado and Smith offer a suite of courses designed for a range of professionals—from RNs, NPs, PAs, DOs to MDs—who aspire to carve a niche in aesthetic medicine. These courses are tailored to equip participants with skills to navigate job opportunities efficiently, command noteworthy remuneration, achieve work/life balance, and ultimately redefine their career trajectories with a pathway to building businesses that not only grow but thrive. Moreover, with a focus on not just external but also internal transformation, Delgado and Smith's educational approach incorporates the understanding of internal psychological triggers across a myriad of areas in business and practice. This holistic approach has become instrumental in training not only medical professionals but also sales teams and business professionals in renowned companies globally.



For professionals eager to explore rewarding opportunities in aesthetic medicine, CosMedic's educational series, including the "Fast Path to Aesthetics Formula," offers an unparalleled opportunity for learning and growth.



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The educational series rolled out by CosMedic includes a range of offerings: Team Training and Boot Camps, Private Injectable Training, and the recently unveiled Elite Profit Circle Membership Packages, among others. Each course is designed with the participant's success in mind, covering various aspects of aesthetics, innovation, safety, career coaching, practice growth, revenue building, leadership, and emotional intelligence mastery.

With CosMedic's educational courses, participants get more than just technical training - they receive a blueprint that enables them to implement, expand, and differentiate their practices in the competitive aesthetics industry. The Real Aesthetic course, for instance, empowers participants to connect more effectively with patients and staff, thereby not only helping to increase revenue but also ensuring a better work-life balance.

This November, Ana and Megan will be launching an exciting, new aesthetic industry initiative at the 2023 IAFA Aesthetic Symposium (International Academy of Facial Aesthetics). This is the 11th year of the event which will be held at the InterContinental in Miami, FL, and draws industry professionals, insiders, and expert practitioners from around the globe.

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opportunity for learning and growth. To register or to learn more about the courses, contact: [info@thecosmedicsolution.com](mailto:info@thecosmedicsolution.com) or visit CosMedic's Training Academy at the official website: <https://www.cosmedicacademy.com/>.

#### About CosMedic:

CosMedic, spearheaded by Ana Delgado and Megan Smith, stands at the intersection of innovation and vision in the aesthetics industry. With offerings that seamlessly merge technical expertise and emotional intelligence, CosMedic is not merely contributing to but actively shaping the future of aesthetic medicine.

#### Engage with the CosMedic's Leaders:

Ana Delgado on Instagram: <https://www.instagram.com/ananatalie07/>

Ana Delgado on LinkedIn: <https://www.linkedin.com/in/ana-delgado-46062943/>

Megan Smith on Instagram: [https://www.instagram.com/meganalexandra\\_xo/](https://www.instagram.com/meganalexandra_xo/)

Megan Smith on LinkedIn: <https://www.linkedin.com/in/megan-smith-ba551936/>

CosMedic's Official Website: <https://www.thecosmedicsolution.com/>

Cosmedic Sizzle Reel: <https://vimeo.com/871316382>

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