

# Chalice Network Celebrates Third Consecutive Year as a Top Channel Partner for Paychex

*Through the Paychex PEO Partner Program, Chalice Network offers a comprehensive suite of health insurance solutions tailored to the needs of its members.*

SAN DIEGO, CALIFORNIA, UNITED STATES, October 24, 2023 /EINPresswire.com/ -- Chalice Network ([www.chalicenetwork.com](http://www.chalicenetwork.com)), a leading technology-enabled membership organization for independent financial professionals, is proud to announce its

achievement of being named one of Paychex's top channel partners for the third consecutive year. This prestigious recognition highlights Chalice Network's commitment to providing exceptional value to its members by leveraging an exclusive partnership with Paychex to offer affordable group health insurance solutions and back-office support to independent business owners across the nation.

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Our partnership with Chalice is invaluable to Paychex, and the thousands of small businesses we have been able to assist with cost-savings on insurance and payroll through their benefits marketplace.”

*Jon Siders, PEO Director at Paychex*

As a trusted partner in Paychex's PEO Channel Partner Program (<https://www.paychex.com/peo-partner-program>), Chalice Network continues to distinguish itself as a key contributor to the program's success. The partnership enables Chalice Network to deliver premium health insurance options to independent business owners, ensuring they have access to comprehensive coverage plans that suit their unique needs.

“Our partnership with Chalice is invaluable to Paychex and we appreciate their team, and the thousands of small

businesses we have been able to assist with cost-savings on insurance and payroll through their benefits marketplace. We look forward to another prosperous year and congratulate Chalice as one of our top channel partners!”, says Jon Siders, PEO Director at Paychex.



The advertisement features a blue background with the Paychex logo and the text "Group Health Insurance for Small Business". Below this, it states "Administrative fees starting at \$85/month". To the right, there is a list of insurance options: Life insurance, Disability insurance, Critical illness insurance, Health, dental & vision insurance, Liability insurance, and 401(k) plans. A "GET A QUOTE" button is located below the list. At the bottom right, it says "Partnered with CHALICE NETWORK". The background image shows a man and a woman sitting at a desk with a laptop.

Chalice Network's dedication to supporting its members in achieving financial success extends to providing access to competitive group health insurance plans. The network recognizes the importance of health benefits in attracting and retaining top talent for independent business owners, and through its collaboration with Paychex, it has enabled members to gain a competitive edge in the marketplace.

[Whitney Kendrick](#), CMO and partner at Chalice Network comments, "Being able to offer group health insurance to a business as small as one employee has been a game changer. The Paychex PEO "Professional Employer Organization" program allows companies to outsource key human resource administrative functions like payroll, benefits, workers' compensation, and training. Offering discounted benefits through Paychex is a way for us to help small businesses thrive and reduce their cost of insurance by an average of 35%. We are excited to bring this solution to more small businesses to help them compete against larger corporations when it comes to recruiting and retaining staff."

Through the Paychex PEO Channel Partner Program, Chalice Network offers a comprehensive suite of health insurance solutions tailored to the needs of its members. These solutions include access to cost-effective health plans, expert guidance in navigating complex insurance landscapes, and personalized support to help independent business owners make informed decisions about their healthcare benefits.

Chalice Network's commitment to excellence and its strategic partnership with Paychex have allowed the organization to make a meaningful impact on the financial well-being of independent business owners. By offering affordable group health insurance options, Chalice Network empowers its members to prioritize the health and well-being of their employees while managing their bottom line effectively.

For more information about Chalice Network's exclusive partnership with Paychex and its offerings in the realm of affordable group health insurance, please visit the dedicated webpage at <https://www.chalicenetwork.com/marketplace/health/>.

#### About Chalice Network

Chalice Network is a leading technology-enabled membership organization for independent financial advisors, RIAs, IARs, and other financial professionals. Through its integrated platform, Chalice provides members with access to essential tools, resources, and services designed to drive growth, optimize operations, and achieve their business objectives. By fostering collaboration and innovation, Chalice empowers its members to navigate industry challenges successfully and thrive in an ever-evolving landscape. Learn more about Chalice by visiting [www.chalicenetwork.com](http://www.chalicenetwork.com) and [www.chaliceconnect.com](http://www.chaliceconnect.com).

#### About Paychex

Paychex, Inc. (Nasdaq:PAYX) is a leading provider of integrated human capital management solutions for human resources, payroll, benefits, and insurance services. By combining

innovative software-as-a-service technology and mobility platform with dedicated, personal service, Paychex empowers business owners to focus on the growth and management of their business. Backed by 50 years of industry expertise, Paychex serves more than 730,000 payroll clients as of May 31, 2022, in the U.S. and Europe, and pays one out of every 12 American private sector employees. Learn more about Paychex by visiting [www.paychex.com](http://www.paychex.com) and stay connected on Twitter and LinkedIn.

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