

RFP for New Restaurant in The Berkshires

Town of Adams, MA seeks proposals for owner/operator of new restaurant in the Greylock Glenn Outdoor Center



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/EINPresswire.com/ -- The [Town of Adams](#) is seeking proposals for an owner/operator of a new restaurant (Café) to be located within the 9,980 square feet Outdoor Center at [Greylock Glen](#) in Adams. The Café is intended to offer full food and beverage service with an emphasis on healthy eating and farm-to-table offerings. The Café will be located in, and will be an integral part of, the Outdoor Center building as well as the evolving Greylock Glen Resort. The Town anticipates the Outdoor Center and grounds will become an increasingly popular venue for both indoor and outdoor events of all kinds,

particularly weddings. Consequently, the Town expects that event catering will be a significant source of revenue for the selected Café Operator.



The successful Proposer will have demonstrated the ability to finance, design, and operate a restaurant/Café, with the goal of negotiating a Lease and related documents.”

Town of Adams

The Café Lease Premises is sited between the large central lobby area of the Outdoor Center and the education wing (flexible classroom space) on the northern end of the building. The Café will be configured with a kitchen, dining room, and bar comprised of approximately 1,806 square feet. The Café space is also designed to include a host station and a “to go” counter. Public restrooms are

available adjacent to the café and easily accessible from the café or the adjacent outdoor patio area. The occupancy load for the Café is 75 (includes bar seating). The non-exclusive outdoor patio dining area, comprised of approximately 2,400 square feet, presents the opportunity for the Café Operator to establish an outdoor kitchen to offer al fresco dining options.

The successful Proposer will have demonstrated the ability to finance, design, and operate a restaurant/Café on the site, with the goal of negotiating a Lease and related documents for the operation of the Café. The Town intends to select the Proposer that can successfully create an establishment that provides visitors to Greylock Glen with affordable, healthy, family-friendly on-site casual dining choices.

The in-progress Greylock Glen Resort development is the culmination of several decades of planning and investment by the Town of Adams. The first major resort component, the Outdoor Center, is currently under construction and expected to open by May/June 2024. A year-round

campground with 70+ sites, to be completed by a private developer, is also in-progress with permitting anticipated by late 2023 or early 2024.

Proposals are due no later than Thursday, January 11, 2024 at 4:00 p.m. Eastern Standard Time.

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