

# Hard Facilities Management Market worth \$35.59 billion by 2030 - Exclusive Report by 360iResearch

The Global Hard Facilities Management Market to grow from USD 25.22 billion in 2022 to USD 35.59 billion by 2030, at a CAGR of 4.40%.

PUNE, MAHARASHTRA, INDIA,
November 15, 2023 /
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Facilities Management Market by
Services (Building Maintenance, Fire
Management, HVAC Maintenance
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Hard facilities management (FM) is a specialized branch of facility management that encompasses the physical aspects of a building, focusing on maintaining, repairing, and upgrading its critical infrastructure. This includes various systems and components such as heating, ventilation, and air conditioning (HVAC), electrical installations, plumbing, roofing, elevators, and other structural elements necessary for the smooth functioning of any commercial or industrial facility. Governments worldwide are increasingly providing frameworks for hard facilities management with a strong focus on sustainability. These drivers are fueling the demand for advanced solutions in managing infrastructure, equipment, and other physical assets to ensure optimal utilization and minimal environmental impacts. However, the complexity involved in managing multiple facilities often creates challenges for organizations

seeking to implement hard facilities management strategies. The integration of artificial intelligence (AI) and automation technologies promises to enhance operational efficiency by automating routine tasks and providing real-time insights into asset performance. As organizations continue to seek new ways to optimize operations while reducing costs, many are turning towards third-party service providers who specialize in managing physical assets on their behalf.

End-User: Commercial application shows highers adoption of hard facilities management meeting the clients diverse needs

The Hard Facilities Management (FM) market serves diverse end-users with unique preferences to develop tailor-made solutions that cater effectively to their clients' diverse requirements. Commercial use involves office buildings, retail spaces, and hospitality establishments that demand high-quality FM services for safety compliance and energy efficiency improvements. Industrial use of FM services includes factories, warehouses, and manufacturing plants that require effective FM services to optimize production processes and minimize equipment downtime. Furthermore, educational institutions, healthcare facilities, and cultural venues prioritize health & safety requirements while enhancing occupant experience through efficient building management systems. Meanwhile, transport hubs, utilities, and government buildings demand robust security measures, regulatory compliance, and sustainable solutions. Multifamily housing units that are residential users require maintenance services that enhance living standards while ensuring the safety & comfort of residents with higher penetration of its highend service capabilities.

Deployment: On-cloud deployment facilitates efficient operation while facility management In hard facilities management, organizations can choose between cloud-based and on-premises deployment for their management systems. Cloud-based solutions offer reduced upfront costs, easier scalability, automatic updates, and remote accessibility. These solutions are hosted on remote servers and provide businesses with access to real-time data from any location. On the other hand, on-premises deployment allows companies to maintain greater control over their data and customize systems according to specific needs. This option is ideal for firms with strict compliance regulations or sensitive information, those seeking customization capabilities, or those aiming for lower long-term costs by avoiding recurring subscription fees.

Services: IoT integration or Al-powered predictive analytics continue to empower the Hard Facilities Management services in building maintenance

Hard Facilities Management (HFM) encompasses essential services to ensure the safety, functionality, and efficiency of a building. Factors influencing the choice of specific HFM services include the age and type of building, climate conditions, local regulations, required functionality, industry-specific requirements, energy efficiency standards or guidelines, water conservation initiatives, and sustainability goals set by organizations. Hard facilities management encompasses various elements that cater to specific needs within each segment, resulting in improved overall facility performance as technology advancements such as IoT integration or Alpowered predictive analytics continue to evolve. Safety is paramount with Fire Management

systems that ensure early fire detection, suppression, and regulatory compliance for rapid emergency response. HVAC maintenance services focus on energy efficiency and occupant comfort by providing regular maintenance and prompt responses to emergencies for real-time monitoring and optimization. Lifts & access control systems facilitate seamless mobility within facilities while preventing unauthorized access using smart technologies for enhanced user experience. Mechanical & electrical services form the foundation of hard facilities management by ensuring proper installation, maintenance, and repair of essential systems. Water management focuses on resource conservation through efficient water supply infrastructure maintenance, leak detection systems, and wastewater treatment that meet regulatory standards while achieving environmental sustainability goals.

### Regional Insights:

In the Americas, the United States and Canada constitute a significant portion of demand, driven by infrastructure development, service quality, cost-effectiveness, and technological advancements in commercial buildings and residential sectors. Focus on energy efficiency improvements and renewable energy adoption has increased in recent years. EMEA encompasses strict EU regulations that impact consumer preferences in Germany, France, Italy, and Spain. Integrated facility management solutions addressing multiple building operations aspects are highly sought after. In the Middle East & Africa, rapid urbanization drives demand for advanced solutions focused on energy conservation measures with massive investments for smart cities development. Asia-Pacific comprises varied customer requirements due to industrialization growth and sustainability awareness within facility management services. China leads in patent filings related to building automation systems; Japan emphasizes research in robotics applied to facility maintenance tasks; India experiences an increasing trend towards outsourcing hard facilities management operations to third-party providers due to expanding real estate markets allowing hard facilities management market players to adapt their strategies effectively across diverse geographies.

# FPNV Positioning Matrix:

The FPNV Positioning Matrix is essential for assessing the Hard Facilities Management Market. It provides a comprehensive evaluation of vendors by examining key metrics within Business Strategy and Product Satisfaction, allowing users to make informed decisions based on their specific needs. This advanced analysis then organizes these vendors into four distinct quadrants, which represent varying levels of success: Forefront (F), Pathfinder (P), Niche (N), or Vital(V).

## Market Share Analysis:

The Market Share Analysis offers an insightful look at the current state of vendors in the Hard Facilities Management Market. By comparing vendor contributions to overall revenue, customer base, and other key metrics, we can give companies a greater understanding of their performance and what they are up against when competing for market share. The analysis also sheds light on just how competitive any given sector is about accumulation, fragmentation

dominance, and amalgamation traits over the base year period studied.

# **Key Company Profiles:**

The report delves into recent significant developments in the Hard Facilities Management Market, highlighting leading vendors and their innovative profiles. These include ABM Industries Inc., Almeda Group, Aramark, Bellrock Property & Facilities Management Limited, Black & McDonald Limited, CBRE, Inc., Clear Choice Ltd., Compass Group PLC, Crystal Facilities Management Ltd., Cushman & Wakefield PLC, Dr. Sasse AG, EgyBell, Entire Facilities Management, Eptura, Inc., Eric Wright Group, Facilities Management Express, LLC, GCS Services Ltd., HLA Services, International Business Machines Corporation, ISS A/S, Johnson Controls International PLC, Jones Lang LaSalle Incorporated, Kimpton Ltd., Pinnacle Group Company, PPVS Facilities Management, RFM Group, Robertson Group, Skanska UK PLC, Sodexo Facilities Management Services, Ventia Services Group Pty Limited, Veolia Environnement S.A., and Wates Group Limited.

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### Market Segmentation & Coverage:

This research report categorizes the Hard Facilities Management Market in order to forecast the revenues and analyze trends in each of following sub-markets:

Based on Services, market is studied across Building Maintenance, Fire Management, HVAC Maintenance Services, Mechanical & Electrical, Plumbing & Lighting, and Water Management. The Fire Management is projected to witness significant market share during forecast period.

Based on Deployment, market is studied across Cloud and On-Premises. The On-Premises is projected to witness significant market share during forecast period.

Based on End-User, market is studied across Commercial, Industrial, Institutional, Public/Infrastructure, and Residential. The Public/Infrastructure is projected to witness significant market share during forecast period.

Based on Region, market is studied across Americas, Asia-Pacific, and Europe, Middle East & Africa. The Americas is further studied across Argentina, Brazil, Canada, Mexico, and United States. The United States is further studied across California, Florida, Illinois, New York, Ohio, Pennsylvania, and Texas. The Asia-Pacific is further studied across Australia, China, India, Indonesia, Japan, Malaysia, Philippines, Singapore, South Korea, Taiwan, Thailand, and Vietnam. The Europe, Middle East & Africa is further studied across Denmark, Egypt, Finland, France, Germany, Israel, Italy, Netherlands, Nigeria, Norway, Poland, Qatar, Russia, Saudi Arabia, South Africa, Spain, Sweden, Switzerland, Turkey, United Arab Emirates, and United Kingdom. The

Europe, Middle East & Africa commanded largest market share of 43.23% in 2022, followed by Americas.

## **Key Topics Covered:**

- 1. Preface
- 2. Research Methodology
- 3. Executive Summary
- 4. Market Overview
- 5. Market Insights
- 6. Hard Facilities Management Market, by Services
- 7. Hard Facilities Management Market, by Deployment
- 8. Hard Facilities Management Market, by End-User
- 9. Americas Hard Facilities Management Market
- 10. Asia-Pacific Hard Facilities Management Market
- 11. Europe, Middle East & Africa Hard Facilities Management Market
- 12. Competitive Landscape
- 13. Competitive Portfolio
- 14. Appendix

The report provides insights on the following pointers:

- 1. Market Penetration: Provides comprehensive information on the market offered by the key players
- 2. Market Development: Provides in-depth information about lucrative emerging markets and analyzes penetration across mature segments of the markets
- 3. Market Diversification: Provides detailed information about new product launches, untapped geographies, recent developments, and investments
- 4. Competitive Assessment & Intelligence: Provides an exhaustive assessment of market shares, strategies, products, certification, regulatory approvals, patent landscape, and manufacturing capabilities of the leading players
- 5. Product Development & Innovation: Provides intelligent insights on future technologies, R&D activities, and breakthrough product developments

# The report answers questions such as:

- 1. What is the market size and forecast of the Hard Facilities Management Market?
- 2. Which are the products/segments/applications/areas to invest in over the forecast period in the Hard Facilities Management Market?
- 3. What is the competitive strategic window for opportunities in the Hard Facilities Management Market?
- 4. What are the technology trends and regulatory frameworks in the Hard Facilities Management Market?
- 5. What is the market share of the leading vendors in the Hard Facilities Management Market?
- 6. What modes and strategic moves are considered suitable for entering the Hard Facilities

# Management Market?

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