

# Raiven and BuildOps Partner to Automate Purchasing & Operations for Electrical, HVAC, & Plumbing Commercial Contractors

IRVINE, CALIFORNIA, US, January 25, 2024 /EINPresswire.com/ -- [Raiven](#), the leading group purchasing program and procurement software platform for contractors, is proud to announce its new partnership with [BuildOps](#), a leading provider of sales, field service, and project management solutions for commercial contractors. This collaboration marks a significant leap forward for both companies in their shared mission to help contractors save time and money as well as gain a competitive advantage.



## UNLOCKING EFFICIENCY THROUGH TECHNOLOGY

BuildOps offers commercial contractors an all-in-one, cloud-based management software that drives their sales, service, and projects all from a single platform. "In addition to the cost and operational efficiencies BuildOps provides its customers, Raiven will offer our contractors immediate savings on everything they purchase," said Glen West, Head of Growth at BuildOps. "It's a no-brainer for contractors that want to save money."

Raiven provides commercial contractors with deep discounts on equipment and materials from industry-leading suppliers as well as procurement software that makes buying fast and easy. Raiven aggregates the purchasing volume of all its members and negotiates exclusive pricing and service-level agreements with manufacturers and distributors. With over \$1B in buying power, members routinely see savings of 7% to 30%.

## EMPOWERING CONTRACTORS TO THRIVE

"Contractors today have significant challenges. They are trying to grow their business profitably but are dealing with the headwinds of rising costs, lingering supply chain issues, and a skilled labor shortage in the field and office," noted Brett Knox, CEO of Raiven. "Our purpose is to help

contractors win more jobs and make more profit on each job by reducing the prices they pay for equipment and materials, so they gain a competitive advantage on their bids and bottom-line.”

“One of the biggest challenges for large contractors with branches in multiple states is improving purchasing compliance and reducing rogue spending,” added Knox. “We overcome this by offering a cloud-based private marketplace that enables contractors and their employees to digitally buy from their own preferred suppliers and ours in one platform, no matter where they’re located.”

“Every project and work order has labor and materials,” said West, “We are excited to jointly offer the industry’s first solution to drive down costs and improve efficiencies for both components.”

## ABOUT RAIVEN

Raiven is the leading group purchasing program and procurement software platform for contractors and enterprises, enabling them to digitally transform their procurement process and obtain significant discounts on equipment, materials, and business essentials. Raiven's cloud-based procurement platform helps businesses purchase smarter and more efficiently through patent-pending AI algorithms that find in-stock products at the lowest prices. Learn more at [www.raiven.com](http://www.raiven.com) and on [LinkedIn](#).

## ABOUT BUILDOPS

BuildOps is a fast-paced, high-growth technology company committed to serving the unsung heroes of the trades. We’re taking commercial specialty contractors from the world of pen and paper and legacy platforms to world-class cloud-based, data-driven operations. By delivering an end-to-end platform for commercial contractors, we empower owners to build enduring businesses. For more information, visit <https://buildops.com>.

Jeff Golden

Raiven

+1 503-709-0286

jeff.golden@raiven.com

Visit us on social media:

[Facebook](#)

[Twitter](#)

[LinkedIn](#)

[Instagram](#)

---

This press release can be viewed online at: <https://www.einpresswire.com/article/683493209>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire,

Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2024 Newsmatics Inc. All Right Reserved.