

Anita Groves Mortgage Team Shares Their Challenges and Positive Outlook Upon Receiving The 2024 ThreeBestRated® Award

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/EINPresswire.com/ -- Anita Groves Mortgage Team at Assured Mortgage Services are passionate about finding mortgage solutions to meet every individual's needs. What does that mean? Whether the goal is home acquisition, refinancing, investment property ventures, consolidating debt or securing construction financing, they find the best solution tailored specifically to the individual, regardless if they have been turned down by the bank or not.

They are proud and grateful to be recognized for their commitment and excellence by ThreeBestRated® who has recently awarded them the prestigious Award of Excellence, affirming our standing as one of the top Mortgage Brokers in Orillia, Ontario through its special 50-Point Inspection process.

Upon receiving the award, Anita commented on the past year's issues but also and more importantly, optimism for the coming year... "Government imposed stress tests and inflationary rates presented Canadians with serious challenges, but the future is looking optimistic with indications that rate hikes have halted and relief is in sight! Our team continues to offer not just mortgages of all kinds, but also support in financial planning to achieve home ownership, including credit counseling to improve and qualify for such. There are solutions people haven't even thought of! That's what we're here for and we excel at it!"

About Anita Groves Mortgage Team at Assured Mortgage Services!

The team comprises Licensed Mortgage Brokers and Agents who have an in-depth understanding of the entire spectrum of available mortgage products. Whether you're a novice or seasoned in mortgage matters, they serve as your trusted guides, navigating the best paths for analyzing and selecting mortgage products that would best suit your needs. Their proficiency



Anita Groves

lies in crafting customized plans for each client, achieved through meticulous analysis of their specific wants and current financial situation.

Anita Groves, a veteran mortgage broker based in Orillia having an excellent track record in the finance industry with over two decades of practical experience. The Team ages like fine wine, delivering optimal results to those who choose their services.

Maintaining excellence in service requires commitment and consistency. The reasons behind their distinguished position include:

Specialized Solutions:

They specialize in providing tailored solutions, aiming to help individuals achieve their financial goals. Each individual's financial situation is unique and we identify the perfect funding solution, minimizing the overall cost of borrowing.

Navigating Economic Challenges:

With over 21 years of experience, they've encountered and overcome clients' serious financial challenges, allowing them to assist in navigating through tough economic times via debt consolidations, refinancing or building credit.

Emotional Commitment:

"On a personal note, I've been happily married for a whopping 43 years and raised an awesome son and a daughter. Now, I'm a proud grandma to eight beautiful grandchildren. Outside of work, I enjoy spending time with family, exploring as an avid foodie, and traveling. Relationships are important to our team and that extends to our clients. We treat our clients like extended family and am happy to say many have become friends over the years! We don't just offer financial solutions; We build lasting relationships, ensuring our clients' financial journey is both successful and fulfilling." Anita & her team will always have an emotional connection with all of their clients and will make careful decisions that make sure nothing goes wrong.

Excellent Customer Satisfaction

"Anita and Darlene were both fantastic to work with! We are first time homebuyers and they helped us through every step of the way (we needed some hand-holding!). Anita advocated for us when we hit bumps in the road! She worked with our Realtor, and answered our million questions with experience based knowledge. Thanks Anita!," written one of their clientele Christine Briden on Google Reviews. There are even more reviews for you to check before choosing them. Each of them are highly satisfied and will choose the firm in future too!

Home Purchase, Mortgage Refinance, Mortgage Renewals, First Time Home Buyers, Your Next Home, Investment Property, Reverse Mortgages, Private Lending, Debt Consolidation, Divorce/Separation, Construction Financing, Self-Employed & Credit Issues are some of the important issues you can take the help of the Team. They will work on a plan that best suits your specific needs. Importantly, they don't stop at mortgages; they guide you through until you

achieve your goals!

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