

# Northland Fence: Pioneering Excellence in Fencing with a Foundation of Reputation and Innovation

## *Northland Fence Expansion and Growth*

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Minneapolis, MN – Northland Fence, a leading name in the fencing industry, proudly celebrates its journey from humble beginnings to becoming a multimillion-dollar company, emphasizing that its sterling reputation has been the cornerstone of its remarkable success. Founded by the visionary Patrick Quinn, who rose from the challenges of section 8 housing to establish a business empire, Northland Fence today stands as a testament to innovation, resilience, and the power of a dream.

## A Story of Ambition and Achievement

Patrick Quinn's journey is nothing short of inspirational. Coming from a background of economic challenges, Quinn's ambition and determination led him to create Northland Fence, a company that has revolutionized the fencing industry. Without relying on traditional bank loans, Quinn propelled the company to a



White Vinyl Privacy Fence MN

20+ million dollars in revenue, showcasing the potential of strategic planning and sheer willpower.

### Building on Reputation

From the outset, Northland Fence has recognized that its reputation is its most valuable asset. The company's commitment to quality, customer satisfaction, and innovation has set it apart in a competitive market.

Northland Fence believes in building lasting relationships with its customers, ensuring that every project is a reflection of its dedication to excellence.

### A Unique Business Model

What sets Northland Fence apart is not just its financial success but the unconventional path it has taken to achieve it. Of its 100+ employees, only a handful had prior experience in

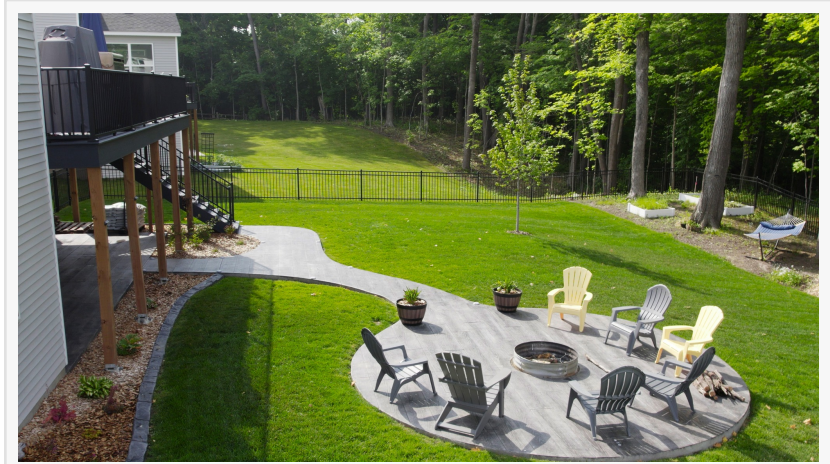
fencing, illustrating that the company's model is not just teachable but also highly efficient and scalable. This approach has enabled Northland Fence to rapidly expand into new markets, demonstrating the universality and adaptability of its business practices.

### Expansion and Growth

The creation of Mid America Fence Supply, a sister company, marks a strategic move by Northland Fence to control its supply chain and further its market dominance. This partnership not only ensures a steady supply of high-quality materials but also positions Northland Fence to leverage its distribution capabilities, offering a significant competitive advantage in the industry.

### Embracing Opportunities

Under Patrick Quinn's leadership, Northland Fence remains open to venture capital, viewing it as an opportunity to accelerate growth, innovate further, and expand its market reach. This openness to collaboration and investment is a clear signal of the company's ambition and its commitment to being at the forefront of the fencing industry.



4' Ornamental Steel Fence MN



Black Vinyl-Coated Chain Link Fence MN

## A Legacy of Success

Today, Northland Fence's success story is a source of inspiration for entrepreneurs and businesses everywhere. It stands as a powerful example of how a clear vision, combined with a steadfast commitment to quality and customer service, can create a lasting legacy. Mr. Quinn's journey from section 8 housing to leading a 20+ million dollar company is a testament to what can be achieved with hard work, innovation, and a focus on building a reputable brand.

## Looking to the Future

As Northland Fence looks to the future, it remains committed to its founding principles while embracing new technologies, methodologies, and opportunities to serve its customers better. The company's growth strategy is firmly rooted in expanding its presence, enhancing its service offerings, and continuing to build on the strong foundation of reputation that has been its hallmark since the beginning.

## About Northland Fence

Founded on the principles of quality, service, and innovation, Northland Fence has grown to become a leader in the fencing industry. With a focus on customer satisfaction and a commitment to excellence, Northland Fence offers a wide range of fencing solutions, including vinyl fencing, chain link fencing, and ornamental iron fencing, all designed to meet the diverse needs of its customers. At the heart of Northland Fence's success is a team of dedicated professionals who share the company's vision for excellence and are committed to upholding its reputation as a trusted provider of high-quality fencing solutions.

## Contact Information

For more information about Northland Fence and its services, please visit

<http://www.northlandfence.com>

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