

Moviltex is Powering up StayMe to Globally Expand into the Short Term Rentals Market

MIAMI, FLORIDA, UNITED STATES,
February 16, 2024 /EINPresswire.com/

-- In a market saturated with traditional short-term rental platforms, [Moviltex](#) emerges as an advanced technology creator, setting the stage for a unique approach to how rental transactions are conducted. Central to demonstrating the efficacy of Moviltex's innovative model is [StayMe](#), a Miami-based startup that is rapidly expanding its global footprint, signaling

a new chapter in the short-term rental sector marked by enhanced efficiency and increased profitability for both hosts and guests.



Moviltex, headquartered in the United States, has made it its mission to redefine software development and, this time, the short-term rental landscape. By eliminating the common practice of charging booking fees to hosts, guests, or property managers, Moviltex distinguishes itself from the competition. Changing the revenue model to concentrate on administrative, cleaning, marketing, and maintenance services that are paid for by the stakeholders, this calculated move establishes a new standard. In addition to providing financial sustainability, this kind of strategy deviates from the path taken by industry heavyweights like Airbnb and instead builds a strong, mutually beneficial ecosystem.

The two main pillars of Moviltex's purpose are sustainability and distinctive consumer experiences. By fostering positive relationships with all stakeholders, including consumers, suppliers, investors, and both private and governmental organizations, Moviltex aims to build a sustainable business that contributes positively to society.

Yoana Petit, the visionary founder of Moviltex, is determined to make the company's technology a hallmark of modern short-term rental platforms in the US and worldwide. Petit emphasizes the importance of innovation, strategic marketing, and the delivery of services that cater to a demographic eager for authentic local experiences. Moviltex prides itself on offering high-quality services, which have garnered attention and anticipation from potential clients.

As Moviltex's technology takes center stage, StayMe serves as a living proof of concept. Launched in 2020 in response to the challenges posed by a flooded market, StayMe has quickly distinguished itself by removing booking fees, a move that has greatly appealed to hosts and guests alike. Specializing in prime buildings that offer short-term rentals and ensure higher occupancy rates, StayMe effectively leverages Moviltex's proprietary technology to offer a seamless connection between hosts and guests.

StayMe's comprehensive array of no-cost services, including property management, cleaning, and consulting, underscores its role as more than just a platform—it's a vibrant community aimed at elevating the rental experience through state-of-the-art tech solutions. With the short-term rental market's value estimated at \$2 trillion, StayMe's unique business model is well-positioned to capture a significant share, encouraging host engagement and creating a cooperative atmosphere ripe for growth.

Despite the hurdles of decreasing occupancy rates due to an oversupplied market, StayMe's approach has yielded impressive results, showcasing the platform's ability to attract listings, increase bookings, and garner positive customer feedback. This success story underscores the platform's alignment with market needs and its capacity to offer transparent, efficient rental solutions.

StayMe, leveraging the cutting-edge technology provided by Moviltex, is making remarkable strides in revolutionizing the short-term rental market. This partnership has enabled StayMe to introduce an innovative, no-booking-fee model that has significantly disrupted the traditional rental landscape, particularly in Miami, a city renowned for its dynamic culture and thriving tourism industry. By integrating over 200 units into its platform in Miami alone, StayMe has proven the efficacy and appeal of its business model, demonstrating notable success in enhancing occupancy rates without the burden of additional fees for hosts and guests.

A key factor in this success has been StayMe's usage of Moviltex's technology, which has allowed it to effectively match visitors with suitable lodging, expedite the booking process, and provide a number of services that improve the user experience for all involved. In the short-term rental market, managing last-minute reservations is a regular difficulty. This technology has made it easier, guaranteeing higher occupancy rates and more income for property owners.

Driven by Moviltex's cutting-edge technology, StayMe is ready for more growth and a chance to completely transform the short-term rental experience worldwide. StayMe is committed to improving customer satisfaction and loyalty through strategic partnerships, social media presence, and focused marketing initiatives. In line with Moviltex's dedication to sustainability and social good, this proactive approach portends well for the short-term rental sector going forward.

Expressing her excitement, Yoana Petit, the visionary founder of StayMe says, "It's thrilling to

witness StayMe harnessing Moviltex technology to not only prove the concept but also masterfully address the challenge of increasing occupancy rates through last-minute bookings. This innovative approach reshapes the short-term rental landscape, offering a dynamic solution that benefits hosts and guests alike. It's a game-changer in how we optimize occupancy and embrace the spontaneity of travel."

For individuals interested in StayMe's trailblazing approach and Moviltex's transformative technology, further information can be found on StayMe's official website and by following their social media presence @staymeflorida. As StayMe continues to evolve and expand, leveraging the cutting-edge solutions provided by Moviltex, it exemplifies the transformative impact of innovative thinking in addressing industry-wide challenges and redefining standards for efficiency, profitability, and customer satisfaction in the short-term rental domain.

Learn more about StayMe at: <https://www.staymerentals.com/>

To learn more about Moviltex, visit <https://moviltex.com/> or contact Andrea Collins at info@moviltex.com.

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