

The Agility Concept Achieves Remarkable \$14M+ Cost Reduction & Enhanced Decision-Making Capabilities for Banking Client

The Agility Concept delivers significant cost savings and operational efficiencies, setting a new standard in agile transformation.

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Nick Wallis

Concept, a leading firm in business agility, has successfully implemented a transformative agility program for a major banking client, resulting in over \$14 million in annualised cost reductions, improved decision-making through real-time visibility of over 300 initiatives, and a simplified lean work order process. This landmark project not only streamlined operations but also entrenched agile behaviours across leadership and multiple teams, marking a pivotal shift towards a high-performing team culture within the organisation.

In a groundbreaking engagement, The Agility Concept has leveraged its expertise in business agility to deliver

unparalleled results for a prominent banking client. By addressing key challenges such as siloed working conditions and a disconnect within the organisation, The Agility Concept has facilitated a profound transformation that encompasses behavioural change, operational efficiency, and a robust return on investment.

Key initiatives undertaken include the establishment of a tripartite decision model, the rollout of a Mobilise, Coach, Empower, Run methodology, and the implementation of lean governance aligning with enterprise-level prioritisation practices. These strategic moves were instrumental in achieving a staggering \$14 million-plus reduction in underlying costs through simplification and waste reduction, thereby enhancing the bank's quality engineering processes and fostering an environment of rapid decision-making and collaborative engagement across various divisions.

Nick Wallis, Co-founder and Director of The Agility Concept, emphasised the significance of this achievement, stating, "Our work with this banking client exemplifies the transformative power of [agile methodologies](#). Not only have we realised substantial cost savings, but we've also cultivated

a culture of efficiency, collaboration, and empowerment. This project underscores our commitment to driving real change and delivering value that resonates throughout the entire organisation."

The success of The Agility Concept in this engagement highlights the effectiveness of applying agile principles at scale, demonstrating the potential for significant impacts on cost reduction, operational agility, and team dynamics.

About The Agility Concept: The Agility Concept specialises in partnering with business leaders to cultivate high-performing team cultures through the application of business agility principles. With a focus on bringing people together, delivering value rapidly, and responding to change effectively, The Agility Concept is at the forefront of transforming organisations to achieve their strategic goals through [Agile Advisory](#) & [Agile Coaching](#).

Nick Wallis

The Agility Concept

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