

BidPrime Enhances Contract Intelligence Suite with Premium Intel Credits and Future Opps

AUSTIN, TX, UNITED STATES, March 26, 2024 /EINPresswire.com/ -- BidPrime is proud to unveil Premium Intel Credits, an essential enhancement to its Contract Intelligence Suite, complemented by the Future Opps platform. This innovative offering equips users with in-depth insights into an extensive array of historical and forthcoming contract opportunities, enabling a strategic and informed approach to competitive bidding.

Premium Intel Credits: Comprehensive Contract Insights

* Historical Contract Access: Direct



access to detailed information on past contracts, including award documents, pricing, and contact details for awardees and buyers.

* Future Opps Integration: Seamlessly integrated with Future Opps, providing a panoramic view of the contract environment.

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Anna Barnett, VP of Client Services * Simplified Research: Streamlines the process of navigating complex government databases and submitting FOIA requests.

Future Opps: Anticipatory Strategy and Planning

* Advanced Contract Forecasting: Receive early notifications of potential contracts, allowing for proactive strategic planning.

* Market Analysis Depth: Utilize data from over 75,000 active term contracts and insights into more than \$700

billion in competitive SLED (State, Local, and Education) spend, for a comprehensive understanding of contract dynamics and competitive positioning.

* Proactive Engagement: Employ this intelligence to engage with agencies proactively, customize solutions, and influence future solicitations.

Unparalleled Depth in State, Local, and Educational Data

With over 220,000 SLED awards captured this last year, BidPrime's Premium Intel Credits address the complexities and nuances of the US and Canadian SLED public sectors, providing insights previously difficult to aggregate.

Dedication to Excellence and Forward-Thinking

"Since 2015, <u>Docs on Demand</u> remains a highly valued service for our customers in saving customers time and money when researching active solicitations," said Anna Barnett, BidPrime's VP of Client Services. "Accessing valuable historical pricing and proposal data is even more challenging to obtain and often requires time consuming records requests. We leveraged our own internal technological augmentations to facilitate and expedite these requests, as well as expanded our research team, who are already extremely proficient in requesting and obtaining this information from public agencies."

Stephen Hetzel, CEO of BidPrime, highlighted the unique position of Premium Intel Credits, "The federal sector benefits from resources like USAspending.gov and FPDS for contract data. However, the SLED sector lacked a similar depth of actionable intelligence. Premium Intel Credits bridge this gap, offering access to over 75,000 active term contracts and a repository of more than 220,000 awards, amounting to over \$700 billion in competitive SLED spend data. This unrivaled depth and breadth of data empower our clients with a comprehensive understanding of the market, setting the stage for informed decision-making and strategic advantage in the bidding process."

To celebrate the launch of this integrated service, BidPrime is offering complimentary Premium Intel Credits to new subscribers of the Future Opps platform, allowing them to fully leverage the advantages of this comprehensive intelligence suite.

For detailed information and to benefit from the capabilities of Premium Intel Credits and Future Opps, please visit BidPrime's website.

BidPrime, Inc is the recognized leader in providing panoramic intelligence of bid/RFP solicitations and contract intelligence to businesses doing public sector work. Based in Austin, Texas, BidPrime has delivered vital government purchasing data and alerts to businesses since 2009. Engage with BidPrime at <u>www.bidprime.com</u>.

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