

BlytzPay and PassTime Partner to Revolutionize Buy Here Pay Here Sector with Innovative Payment Solutions

The strategic partnership and solution integration will ensure auto dealers have a way to offer financing and manage risk.

DRAPER, UTAH, UNITED STATES, March 26, 2024 /EINPresswire.com/ -- In response to the ever evolving risk management and technical landscape faced by the Buy Here Pay Here (BHPH) sector, BlytzPay and PassTime have announced a strategic partnership to provide dealerships with the most advanced tools for effective cash flow and revenue management.

The partnership between BlytzPay, a leader in payments and communication solutions, and PassTime, a leading provider of advanced asset tracking solutions known for its cutting-edge vehicle management technology, represents a

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new standard of innovation and efficiency and compliance. The combined technology will ensure customers have simple, easy and compliant ways to make their auto loan payment so they can stay on the road and auto dealers have a way to offer financing and manage risk.

The partnership offers numerous advantages. These include:

Unified Payment Experience

By combining PassTime's GPS risk management technology and vehicle management with BlytzPay's advanced payment and communication platform, customers can enjoy a familiar payment process without the hassle of navigating multiple systems.

Two-Way Dealer Interactions

The partnership facilitates immediate communication between customers and dealers, allowing for swift issue resolution and enhancing customer support and dealer responsiveness.

Proactive Engagement

Payment links are sent automatically to notify a customer of their delinquent status, preventing the escalation of payment issues. This allows for easy, compliant customer self-service without need for communication with the dealer.

Streamlined for At-Risk Customers

Customers can make their payments in an easy-to-use platform, using the same payment methods anytime, anywhere, simplifying the process for users to stay current and manage their auto loan obligations.

Real-Time Data Integration

Direct integration between BlytzPay and PassTime eliminates the need for multiple handoffs between systems that can enhance compliance risk.

"This partnership represents a significant step forward in the BHPH sector," said Robyn Burkinshaw, CEO and Founder of BlytzPay. "By combining our expertise with PassTime's innovative technology, we can provide dealers and their customers with a seamless payment experience that meets their evolving needs."

"We are excited to have BlytzPay joining our integration network. The partnership will greatly benefit our mutual customers, from both a payment processing and asset tracking perspective. The company's focus on innovative solutions aligns perfectly with our own," stated PassTime President and COO, Chris Macheca.

For more information about the BlytzPay and PassTime partnership, please visit www.passtimegps.com.

About BlytzPay

BlytzPay is a leading fintech company specializing in payment services that help businesses grow. With a focus on providing seamless transaction experiences for both businesses and consumers, BlytzPay has emerged as a transformative force in the payments industry. Our commitment to delivering unparalleled value, efficiency, and security sets us apart as a trusted partner for businesses of all sizes.

About PassTime

PassTime is a leading provider of GPS Solutions and has been in business for over 30 years. PassTime GPS Solutions utilize leading-edge technologies to help connect, monitor, and protect a wide range of mobile assets across a multitude of industries including automotive, powersports, RVs, trailers, fleet, healthcare and more. The company prides itself on high-quality, reliable

products and unmatched customer support. For more information, visit: https://passtimegps.com. Find us on Facebook at: PassTimeGPS or Linkedin at: PassTime.

For more information about BlytzPay and its innovative financial solutions, visit www.blytzpay.com or call (801) 658-2212.

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