

Tuscany Strategy Consulting Unveils Insights on Emerging Dynamics in the Private Childcare Market

The report contains private childcare market insights covering population, labor, policy, and capacity trends driving demand.

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David Long, Managing Partner

Consulting, a consulting firm advising executives and Private Equity working in the \$7 Trillion global knowledge and learning industry, released today [Emerging Dynamics in the Private Childcare Market](#). The report sheds light on critical drivers shaping today's early childhood education (ECE) environment, providing insights relevant to business owners, industry leaders, investors, and advocates.

The landscape of ECE is undergoing significant transformation, driven by a confluence of factors that demand attention from educators, policymakers, and industry stakeholders.

“The surge in knowledge-based jobs has created unprecedented wealth, and savvy parents are channeling this affluence into their children's education,” said David Long, Managing Partner, Tuscany Strategy Consulting “We are seeing premium tiers of the private childcare market rapidly expand as knowledge workers seek to give their children an advantage. The result is a market-wide shift away from daycare to early childhood education.”

While demand for high-end private childcare grows, the report shows labor market dynamics present challenges. Service workers, empowered by constrained labor supply, are exerting increased market power. As a result, labor costs are rising. The delicate balance between affordability for parents and fair compensation for educators may be at stake. States are responding by offering subsidies and expanding Universal Pre-K programs.

These pressures are intensified by a significant demographic change: the number of children under 5 years of age in the U.S. decreased by 7% from 2017 to 2022. This decline poses a

challenge for childcare providers, especially undifferentiated offerings in the middle of the Quality/Price Tier™ spectrum. To grow, these providers must outcompete direct competitors creating a fiercely competitive environment.

As we navigate these changes, collaboration among stakeholders is crucial to ensure equitable access to high-quality early childhood education.

Download the report here:

<https://tuscanystategy.com/early-childhood-education-demand-market-dynamics/>

About Tuscany Strategy Consulting

Since 2007, Tuscany Strategy Consulting has helped propel long-term growth for corporate and non-profit leaders across multiple industries, completing hundreds of complex engagements in demand discovery, new market entry, strategic pricing, product roadmap development, operations, sales and marketing, and brand development. Our extensive M&A practice supports Private Equity and Venture Capital firms. This includes growth strategy due diligence, market landscapes, and firm integration.

We are striving to set a new standard of excellence for strategic advisory services. For more information about Tuscany Strategy Consulting and our services, please visit our website at www.tuscanystategy.com.

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