

Premier MSP Partnership Announcement: CEBURU™ and ACORDIS Join Forces to Revolutionize Managed Services

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MIAMI, FLORIDA, UNITED STATES, April 9, 2024 /EINPresswire.com/ -- [Ceburu](#), a leading provider of Remote Monitoring and Management (RMM) solutions, is thrilled to announce a strategic partnership with Acordis, a premier technology solutions provider. This partnership marks a significant milestone in the industry, combining the innovative capabilities of Ceburu's platform with Acordis' extensive expertise in delivering cutting-edge IT solutions.



CEBURU™
POWERED BY AI. FUELED BY INTEGRATION.



Acordis
International Corp
Technology & Solutions

As part of this collaboration, Ceburu and Acordis are set to elevate the standard of managed services for businesses of all sizes. By leveraging Ceburu's robust RMM platform alongside Acordis' comprehensive suite of IT solutions, MSPs can expect unparalleled efficiency, reliability, and scalability in managing their clients' IT environments.

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CEBURU

"We are excited to embark on this journey with Acordis," said founders of Ceburu Systems Inc. "Together, we aim to empower MSPs with the tools and resources they need to thrive in today's rapidly evolving technology landscape."

Embracing growth while safeguarding financial stability is a top priority for MSPs. Leveraging advanced remote monitoring and management solutions streamlines client

support and service implementation, empowering seamless expansion without added risk. This

strategic approach ensures sustainable growth opportunities for businesses navigating the dynamic landscape of managed services provision and driving revenue.

Key highlights of the partnership include:

- **Platinum Partnership Level:** MSPs partnering with Ceburu will have the opportunity to access exclusive benefits and resources, including advanced training, dedicated support, access to events and webinars, and timely access to new features.
- **Expanded Product Offering:** Through this partnership, MSPs will gain access to an expanded portfolio of IT solutions, enabling them to address a broader range of client needs and drive overall business growth.
- **Proven Success:** Several leading organizations, including Nicklaus Children's Hospital, have already benefited from using Ceburu's platform to streamline their IT operations and enhance service delivery. Nicklaus Children's Hospital implemented Ceburu AI RMM advanced solution which played a pivotal role in transforming the hospital's network management approach by introducing intelligent automation and enhanced analytics capabilities.
- Ceburu AI RMM software facilitated seamless data gathering across the entire network, offering real-time insights into the performance of various systems and devices. The AI-driven algorithms efficiently processed and correlated data, allowing the IT team to prioritize alerts based on their criticality. This not only reduced the volume of non-essential notifications but also enabled faster response times to potential issues affecting the hospital's IT infrastructure.
- "By partnering with Ceburu, we are confident that we can deliver unparalleled value to our mutual clients and drive mutual success." said Rehan Khan, CEO of Acordis.

For businesses interested in learning more about the partnership opportunities available with Ceburu and Acordis, please visit acordiscorp.com.

About Ceburu:

Ceburu is a leading provider of AI-Driven Remote Monitoring and Management (RMM) solutions, empowering MSPs to deliver superior IT services with ease and efficiency. With a focus on innovation and customer success, Ceburu is committed to helping MSPs thrive in today's competitive market.

As MSPs look to optimize their service delivery, customer expectations evolve. AI integration is a pivotal differentiator in delivering efficient, proactive services. AI has the power to transform the IT Service Management, RMM, Help Desk, and other services MSPs are already offering, enabling them to deliver better results while empowering them to grow their businesses faster. By harnessing AI's potential, MSPs can not only anticipate client needs with unprecedented accuracy but also unlock new revenue streams, ensuring sustainable business growth.

About Acordis:

Acordis is a premier technology solutions provider, offering a comprehensive range of IT services and solutions to businesses across various industries. With a dedication to excellence and

customer satisfaction, Acordis is a trusted partner for organizations seeking to leverage technology for strategic advantage.

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