

BidPrime Releases 'Emerging Opps': Streamlining Access to Government Meeting Insights for Contract Intelligence

AUSTIN, TEXAS, UNITED STATES, April 25, 2024 /EINPresswire.com/ --<u>BidPrime</u>, a provider of bid/RFP intelligence, today announced the launch of Emerging Opps. This new meeting search intelligence platform, powered by data from Ontopical, boasts complete coverage with access to more than 120 million pages of meeting agendas, minutes, plans, and budgets from municipal and educational councils, boards, and committees.

GGENDA ITEM: Pontiac Redevelopment Project - Architect/Engineer and Urban Planning Services for Oakland County, Michigan 1.3m	Sove Stown for 520 pages Show All L D MEETING: Economic Development and Infrastructure Committee DATE: Wednesday, April 17, 2024 9:30 AM - Click to View Agenda
AGENDA COUNTY 250 Pages Apr 17, 2024	ITEM SUMMARY SHEET
• The Plan was drafted with the assistance of	COMMITTEE REPORT TO BOARD
ouseal Lavigne, an urban planning consulting firm	Resolution #2024-147 Motion to adopt the attached suggested resolution.
Lincolnwood, Illinois 13.2k AGENDA MUNICIPALITY 79 Pages Feb 28, 2024	ITEM CATEGORY SPONSORED BY
	Resolution Yolanda Smith Charles
	INTRODUCTION AND BACKGROUND
Approve an Agreement with ELS Architecture and rban Design for Architectural Design Services of e inta Ana, California 309.4k AGRDA MUNICIPALITY 1000+ Pages Feb 20, 2024	Oakland County purchased property in downtown Pontiac including two buildings and surrounding structures and parcels in 2023 per Miscellaneous Resolutions 2023-3203 and 2023-3241. a) 12 Judson, approximately 200.000 square feet, is vacant and requires renovations prior to being occupied by County departments and \$1111 Wookward, approximately 200.000 square feet, is substantially occupied and has usable space that can be utilized by County departments if needee and would require some alterations.
Approve an Agreement with ELS Architecture and	An Archited/Engineer Professional Services RFO was issued via Oakland County Purchasing for selection of an Archited/Engineer to provide Archited/Engineering and Urban Planning Services through the competitive bidding process. HED of Royal Oak, MI was the most qualified bidder.
Urban Design for Architectural Design Services of the Santa Ana, California 309.4k MCNAC MUNICIPALITY TODO-Pages Feb 20.2024	Funding in the amount of \$3,230,000 is available for transfer from the Strategic Investment Plan Assigned Fund Balance (SL Account 383554) to the Pontiac Development Fund (#42110) for Architect/Engineering and Urban Planning Services.
	POLICY ANALYSIS
	This is a request to appropriate funding for Architect/Engineer (A/E) and Urban Planning services

Additionally, it features over 6.5 million minutes of transcribed, searchable meeting videos, which is the equivalent of almost 13 human years of viewing time. Emerging Opps will transform

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> Stephen Hetzel, CEO of BidPrime

how businesses of any size can engage with and influence public sector bidding opportunities from the outset.

Leveraging the power of AI, Emerging Opps filters the noise to provide relevant, actionable intelligence from this ocean of data. Clients receive AI-curated opportunity alerts relevant to their selected sectors and BidPrime categories, affording them the knowledge to anticipate business opportunities before they materialize into sole source purchases, purchase orders, or bid/RFP solicitations.

BidPrime's customers with access to Emerging Opps will

now have a distinct competitive advantage and the ability to expand public sector revenue streams by using AI technology that only Ontopical has pioneered. The tool offers:

* Search Alerts: Custom notifications based on keyword search alert matches, offering insights

from an extensive repository of meeting minutes, agendas, and transcripts.

* Historical Research: A deep dive into the past records to extract essential context, facilitating a stronger approach to RFP responses.

BidPrime BidPrime logo

* Al-Curated Opportunity Alerts: State-of-the-art Al scanning of incoming agency documents to identify evolving opportunities.

* Actionable Opportunity Summaries: Concise, relevant summaries to streamline the review process, spotlighting key stakeholders, budget, important dates, and contact data for quick action.

Stephen Hetzel, CEO of BidPrime, shared his view on this data-driven partnership, "With Emerging Opps, we're able to bring BidPrime customers a new level of detail and foresight to the table, derived from a rich database of government discussions. Emerging Opps is the perfect compliment to our core Bid platform, as well as our recently launched Future Opps." Hetzel added that "We're delivering a unified, full spectrum view into SLED opportunities, term contracts, and early stage government discussions on one singular, easy to use platform."

Josh Schwartzbeck, CTO of BidPrime, commented on the expansive scope of data integration, "Emerging Opps enables businesses to instantly tap into Ontopical's AI and BidPrime's extensive categorization system. This gives immediate, actionable access to opportunities within Ontopical's robust database." Schwartzbeck highlighted the AI's capability to automatically read through the approximately one million pages captured weekly, unveiling considerable untapped prospects long before any solicitations are drafted.

Emerging Opps marks a milestone in <u>the partnership between BidPrime and Ontopical</u>, reflecting their shared vision of empowering businesses with data-driven decision-making tools. It simplifies the complex task of opportunity discovery and streamlines the bidding process for a wide array of industries.

Emerging Opps is a premium module of BidPrime's new Contract Intelligence Suite. For information on purchasing BidPrime's Contract Intelligence Suite or adding it to an existing BidPrime account, please contact your BidPrime account representative.

About BidPrime

BidPrime Inc. is the recognized leader in providing panoramic intelligence of bid/RFP solicitations and contract intelligence to businesses doing public sector work. Based in Austin, Texas, BidPrime has delivered vital government purchasing data and alerts to businesses since 2009. Engage with BidPrime at <u>www.bidprime.com</u>.

About Ontopical

Ontopical helps companies win more work with local governments by detecting early signals of new business using AI, to completely monitor local government activities across North America. Every day, Ontopical mines early business opportunities from more data sources and across more formats and geographies than any other intelligence platform, equipping customers in engineering, construction, telecommunications, consulting, technology, health services and other industries to build sales pipeline and improve conversions. Find out more at ontopical.com.

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