

Yalla Group's net income increased by 56.2% in Q1, with a net income margin of 39.5%

DUBAI, UAE, May 25, 2024 /EINPresswire.com/ -- Yalla Group (<u>NYSE: YALA</u>) delivered an impressive scorecard in Q1 2024. Its revenues of \$78.7 million approached the upper limit of the company's guidance range, while the net profit margin escalated substantially to 39.5%, marking a significant enhancement compared to the corresponding period of the prior year.

Intro:

Yalla Group primarily offers voice-centric group chat platform, and casual gaming application featuring online versions of board games, popular in MENA (Middle East and North Africa). The company has successfully created products such as Yalla, Yalla Ludo, WeMuslim, 101 Okey Yalla, etc., which gains vast and valuable experience.

The outstanding performance have garnered widespread commendation for Yalla Group within the global gaming industry. Notably, the company has sustained its position among the "Top 30 EMEA Headquartered Publishers" for four consecutive years and has recently joined the UK Interactive Entertainment (UKIE), amplifying its international footprint.

Steady Profitability Progression

During the reported quarter, the company's net profit surged 56.2% year-over-year to \$31.1 million, with the net profit margin soaring from 27.1% in the prior year period to 39.5%, underscoring its continuously augmenting profitability.

The gaming sector has historically been characterized by volatility. Numerous enterprises have been observed gaining transient traction by capitalizing on fleeting trends, experiencing shortterm revenue spikes but swiftly dissipating into obscurity.

In contrast, Yalla Group has maintained a measured growth trajectory since its inception eight years ago, progressively diversifying from voice-based social networking into casual gaming and the mid-to-heavy game segment.

Building on the success of Yalla and Yalla Ludo, the Company continues to add engaging new content. The company unveiled multiple offerings like 101 Okey Yalla, Yalla Baloot, and Yalla Parchis, cementing a social + gaming development model. In 2021, the subsidiary Yalla Game was established to explore mid-to-heavy gaming, rolling out titles such as Merge Kingdoms and

Age of Legends.

The company has created a regionally-focused, integrated ecosystem dedicated to fulfilling MENA users' evolving online social networking and gaming needs.

Centering the User Experience

In this quarter, Yalla Group's user base sustained its growth trajectory, with 37.8 million monthly active users, a 14.6% year-over-year uptick, and 12.8 million paying users, reflecting a 7.3% quarter-over-quarter increase.

"User First" form the cornerstone of Yalla Group's operational philosophies. The company is striving to fulfill users' diverse social entertainment needs, attentively heeding their voices.

For instance, Yalla curates bespoke online activities for users during significant holidays like Ramadan, Eid al-Adha, etc., integrating traditional customs.

Last quarter, Yalla Group hosted the inaugural Yalla Ludo offline tournament in Riyadh, attracting over 150,000 online registrants, with 32 players ultimately advancing to the offline finals. This tournament ignited fervent passion within the Yalla gaming community.

Cognizant of this participatory zeal, Yalla Group organized the second Yalla Ludo offline tournament in Baghdad during Q1 2024, convening 128 players at the Abriz Arena to compete in the offline final rounds.

Through this continual stream of innovative game content and activities, Yalla Group persistently delivers fresh gaming experiences to users, fostering an increasingly vibrant gaming community. This robust user base undoubtedly provides a solid launchpad for Yalla Game's foray into the mid-to-heavy gaming arena.

Pursuing Global Collaboration

While Yalla Group's business is primarily concentrated in the Middle East and North Africa regions where it wields significant influence, the company's influence extends well beyond these confines.

This year marked Yalla Group's fourth consecutive inclusion in the "Top 30 EMEA Headquartered Publishers" ranking, while Yalla Ludo has consistently topped the best-selling board game charts across the Middle East and North Africa.

Furthermore, the company recently joined the UK Interactive Entertainment Association (UKIE), deepening its commitment to enhancing connectivity within the global gaming industry and enriching the Middle Eastern gaming community with diverse, high-quality game content.

This step move underscores Yalla Group's determination to broaden its business horizons. By reinforcing dialogue and partnerships with preeminent global game developers, the company stands to gain invaluable experience in developing mid-to-heavy games.

Yalla Group also has recently intensified engagement with various gaming industry partners. In February, Yalla Group's President Saifi Ismail was invited to deliver a keynote address at the prestigious WN International Gaming Conference in Abu Dhabi, exchanging insights with over 800 renowned international gaming firms including Google, Ubisoft, Unity, and TikTok.

It is evident that Yalla Group is accelerating its alignment with the global gaming ecosystem on all fronts, proactively seeking collaborative opportunities with top-tier game companies and publishers worldwide.Through collaborations with influential platforms like UKIE and the WN Conference, Yalla Group can optimally leverage the vanguard expertise of European and American gaming giants.

In summation, Yalla Group continued its impressive financial performance trajectory this quarter. There are compelling reasons to anticipate that Yalla Group will continue to unveil a myriad of surprises for the global gaming industry in the future.

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