

Tompkins County, NY Streamlines Procurement with OpenGov

The system is expected to facilitate a more transparent bidding process, which is critical for the County's ongoing operational success.



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County, NY, dealing with manual processes and the challenge of managing a small team, has turned to current partner [OpenGov](#) to revamp its procurement operations. This move is aimed at ensuring more efficient and accurate solicitation development and contract management.

Situated in the picturesque Finger Lakes region, Tompkins County's procurement team has dealt with manual contract management and cumbersome vendor communications that hampered their operational efficiency. Impressed by the comprehensive capabilities of [OpenGov Procurement](#), which include streamlined contract management, automated notifications, and an integrated vendor portal, the County saw an opportunity to enhance its procurement process. The software's ability to centralize and simplify contract management while providing robust vendor outreach tools stood out as key factors in the decision.

With the implementation of OpenGov Procurement, Tompkins County can anticipate a reduction in administrative overhead and an improvement in vendor relations. The system's advanced features are expected to facilitate a smoother, more transparent bidding process and improve contract oversight, which are critical for the County's ongoing compliance and operational success. Moreover, the anticipated increase in vendor participation is set to foster more competitive bidding, enhancing value for the county and supporting local economic growth.

Tompkins County joins more than 1,900 public sector organizations leveraging OpenGov to revolutionize work processes with cloud-based software designed specifically for the needs of government.

About OpenGov

OpenGov is the leader in modern cloud software for cities, counties, state agencies, and special districts. With a mission to power a more effective and accountable government, OpenGov serves more than 1,900 public sector leaders and their organizations. OpenGov is built

exclusively for the unique budgeting and planning, accounting, permitting and licensing, procurement, asset management, and tax and revenue needs of the public sector. The OpenGov Cloud empowers organizations to operate more efficiently, adapt to change, and strengthen trust with the communities they serve. Learn more or [request a demo](#) at opengov.com.

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