

2024 Go-To-Market Gurus Announced

30 leaders in Go-to-Market are recognized by TrustRadius, GTM Partners, and Insightly

SAN FRANCISCO, CA, UNITED STATES, June 25, 2024 /EINPresswire.com/ -- Today, 30 leaders in go-to-market were honored as Go-To-Market Gurus for their work in coaching and advancing the motions that help businesses grow and thrive.

These familiar names in sales, marketing, operations, and customer success are blazing trails on social media to share their knowledge in these critical areas.

"Go-To-Market is hard and it's great to see GTM leaders like these on social media sharing their wisdom and experience, and the expertise they share is important to GTM leaders of all types," Chip House, Insightly CMO, said. "We teamed up with GTM Partners and TrustRadius to get the



Badge awarded to 30 leaders in Go-To-Market disciplines

word out about how much these individuals are helping others."

Leaders like Jen Allen-Knuth of Demand Jen, Shama Hyder of Zen Media, and Morgan Ingram of AMP are just a few examples of the high caliber of professionals recognized in the GTM Gurus

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program.

"The process of selecting the honorees was difficult because there are so many professionals out there producing great content in the GTM space," Sangram Vagre, CEO of GTM Partners, added. "The people selected should feel special since the bar was so high."

"TrustRadius is excited about a program celebrating the

people revolutionizing GTM," Allyson Havener, SVP of Marketing and Community at TrustRadius,

said. "In a sea of go to market technology, GTM Gurus are the people building and executing realworld processes critical to mending the trust gap between buyers and sellers."

The 2024 GTM Guru honorees each received a sweet treat as a thank you for their work. For the full list of honorees and additional information about the program, visit <u>https://www.insightly.com/about-us-2/gtm-guru-winners/</u>.

About TrustRadius

TrustRadius is a buyer intelligence platform for business technology. We enable buyers to make confident decisions, through comprehensive product information, in-depth customer insights, and peer conversations. We help technology brands capture and activate the authentic voice of customers to improve their products, build confidence with prospects, and engage in-market buyers to improve ROI.

About GTM Partners

GTM Partners, a data-driven Go-To-Market Analyst firm, helps organizations and GTM vendors achieve efficient growth by transforming their GTM strategy. We work with high-growth companies to help them unify their GTM teams and to provide them with lasting strategies and frameworks. GTM Partners with a mission to make Go-To-Market simple aims to be the voice of the industry for GTM.

About Insightly

Insightly CRM is a modern, flexible, and affordable CRM that teams love. It offers a complete feature set, ease of customization, simple integrations, and low total cost of ownership to help drive fast-growing businesses forward. Powerful in any vertical, Insightly CRM can be complemented by companion products for marketing and customer service in the same platform. Insightly is trusted by more than a million users worldwide. For more information, visit <u>https://www.insightly.com</u>.

Valerie Riley Insightly +1 352-256-9156 email us here

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