

Rob Tetrault Highlights the Advantages of Farmland Investment

Rob Tetrault Explores Farmland Investment: Unveiling Unique Advantages

WINNIPEG, MB, CA, October 7, 2024 /EINPresswire.com/ -- Esteemed wealth management advisor Rob Tetrault outlines the compelling reasons why farmland is a valuable addition to any investment portfolio. As the leader of The Tetrault Wealth Advisory Group at CG Wealth Management, Tetrault brings his expertise to guide investors in diversifying their portfolios with this robust asset class.

Farmland has consistently provided high returns, delivering high single-



Rob Tetrault is Senior Fiduciary Portfolio Manager at Tetrault Wealth Advisory Group - Canaccord Genuity Wealth Management

digit to low double-digit returns over the past several decades. Tetrault emphasizes that farmland is not only a wealth preserver but also performs exceptionally well during inflationary periods. The asset's resilience during market corrections and its positive correlation with inflation make it a strategic choice for long-term investors.



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The second compelling reason for farmland investment is its exceptional performance during inflationary periods. Historical data shows that farmland captures inflation effectively, providing substantial returns when other asset classes may falter. This makes it a valuable hedge in times of economic uncertainty.

Tetrault also points out that farmland demonstrates

compelling risk behavior, showing low correlation to traditional markets. This unique characteristic means that farmland remains stable even when stocks and bonds experience volatility. Its low sensitivity to changes in the credit cycle, liquidity cycle, and interest rates further underscores its resilience.

Moreover, farmland offers real diversification. Unlike stocks, bonds, or gold, farmland has a negative correlation with these traditional assets. Its lower standard deviation and smaller drawdowns make it a reliable stabilizer within a diversified portfolio.

Canadian farmland, particularly in the Prairies, represents a phenomenal value play. The cost per acre is significantly lower compared to other regions, offering high production potential at a reduced cost. This undervaluation presents an attractive opportunity for investors seeking long-term gains.

Additionally, farmland investment comes with reliable liquidity. Investors can access liquidity through units of limited partnerships or funds that invest in farmland, with options to redeem investments typically within 30 to 90 days. This liquidity ensures that investors are not locked into long-term commitments without flexibility.

Lastly, Tetrault highlights that farmland is a tangible, real asset. Its inherent value is driven by increasing global demand for food, especially with the growth of the middle class and rising protein consumption. Farmland is not just an investment on paper; it is a physical asset that investors can see and touch.

"Farmland offers stable, conservative, and tax-efficient returns that are uncorrelated to the stock market," says Tetrault. "For investors looking to protect and grow their wealth, farmland is an asset class that deserves serious consideration."

Rob Tetrault's commitment to sustainable and impactful giving is reflected in his investment strategies. His expertise in wealth management and strategic philanthropy has earned him a reputation for guiding clients towards achieving both financial growth and community development.

To learn more about incorporating farmland into your investment portfolio, visit www.speaktorob.com to book a no-obligation consultation with Rob Tetrault and his team at The Tetrault Wealth Advisory Group.

About Rob Tetrault:

Rob Tetrault is a respected wealth management advisor known for his strategic philanthropy and commitment to community development. He is Senior Fiduciary Portfolio Manager at Tetrault Wealth Advisory Group at CG Wealth Management, focusing on sustainable and impactful giving. Rob's expertise in portfolio management and his dedication to client success make him a trusted advisor in the financial industry.

To learn more, watch Rob Tetrault's video on YouTube:

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