

Iredell County, NC Enhances Procurement Efficiency with OpenGov

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Faced with a growing workload and a small procurement team managing over fifty bids annually, Iredell County, NC, recognized the need for a more efficient procurement process. The County selected [OpenGov](#) for its comprehensive, cloud-based solution designed to handle the increasing complexity and volume of government procurement.

Iredell County, experiencing rapid growth and a surge in capital project demands, found its manual solicitation processes inadequate, leading to delays and reduced competition. The intuitive and configurable features of [OpenGov Procurement](#) promised a dramatic reduction in the time spent on solicitations while broadening vendor participation. This platform was chosen for its ability to streamline contract management and automate critical notifications, ensuring no deadlines are missed.

With the implementation of OpenGov Procurement, Iredell County can anticipate improvements in procurement efficiency and vendor response rates. The software's centralized system will facilitate easier access and management of contract documents, enhancing workflow continuity across departments. Additionally, the modernized process is expected to foster more competitive bidding, ultimately reducing the costs of services and goods for the County. This update marks a crucial step towards optimizing Iredell County's resource allocation and operational effectiveness in serving its residents.

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