

# QuoteWerks Earns Recognition as a Top Quoting Software in Capterra Shortlist for Two Years Running

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[/EINPresswire.com/](https://EINPresswire.com/) -- QuoteWerks is pleased to announce its inclusion on the prestigious Capterra Shortlist for [Quoting Software](#) in 2024.

This marks the second consecutive year QuoteWerks has received this recognition, solidifying its position as a leading provider in the quoting software industry.

## Capterra Shortlist: A Benchmark for Software Selection

Capterra is a respected online platform known for its comprehensive [business software reviews](#). Their Shortlist reports are created through a rigorous process that analyzes user reviews and online search activity. Inclusion on the Shortlist signifies a product is not only highly rated by users but also generates significant interest from potential buyers.

## QuoteWerks: A Commitment to Innovation

This consecutive recognition by Capterra highlights QuoteWerks' ongoing commitment to innovation in the quoting software space. The company strives to provide businesses with the tools they need to streamline their sales processes and achieve success.

## Key Features and User Benefits

QuoteWerks offers a range of features designed to improve efficiency and proposal quality:



- Automated Workflows: The software automates repetitive tasks such as pricing calculations, freeing up valuable time for sales teams to focus on building relationships and closing deals.
- Customization: Users can leverage a library of customizable templates and features to create visually appealing and impactful proposals that resonate with their target audience.
- Seamless Collaboration: QuoteWerks facilitates seamless collaboration within sales teams and with clients, fostering a smooth buying experience.

#### Independent Data on User Satisfaction

Capterra's Shortlist recognition, coupled with positive user reviews, paints a picture of a product that delivers value to businesses. This data suggests that QuoteWerks may be a valuable tool for companies seeking to improve their quoting process and potentially increase sales success.

#### Invitation to Learn More

QuoteWerks invites businesses to explore its offerings further. They offer a variety of resources, including a website with detailed product information, free trials, and a knowledgeable sales team ready to answer questions.

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