

# Venn NCE Announces Venn Consulting's Expert Negotiation and Contract Assessment Services

*Specializing in Negotiations for Small and Midmarket Companies, Venn Consulting is the Premier Choice for Outsourcing Deals.*

LOS ANGELES, CALIFORNIA, UNITED STATES, July 10, 2024

/EINPresswire.com/ -- [Venn NCE](#), a leader in negotiation services for small and mid-sized businesses, proudly introduces its consulting branch, [Venn Consulting](#).

Delivering expert negotiation and contract assessment services, Venn Consulting is the resource that empowers companies to achieve superior outcomes in their business dealings.



Venn Consulting Logo

“

Venn Consulting was our secret weapon in our most critical customer negotiation.”

*UK-based IT services client*

Venn Consulting offers a comprehensive suite of services, including advanced negotiation consulting, contract risk assessments, and customized corporate training programs. Led by Christine McKay, CEO and Founder of Venn NCE, Venn Consulting provides tailored solutions to address the unique challenges businesses face today.

"Venn Consulting was our secret weapon in our most critical customer negotiation," said a UK-based IT services client. "Their ability to break down complex negotiation challenges and provide clear, actionable strategies turned a short-term contract into a long-term one and increased our profit by 31%. We look forward to working with Venn Consulting on our next complex deal."

Key offerings of Venn Consulting include:

1. Advanced Negotiation Consulting: Advise and execute complex deals, delivering successful outcomes tailored to each client's needs.
2. Contract Risk Assessments: Analyze clauses to identify business risk in contracts in a comprehensive and easy-to-use document.

3. Relationship Advisory: Assess the quality of business relationships and impact on potential deals while developing a plan to improve them.
4. Business Risk Advisory: Provide operational recommendations to mitigate contract risk.
5. Customized Training Programs: Design tailored corporate training sessions to enhance teams' negotiation skills and strategic thinking.

Venn Consulting leverages its negotiation and business strategy expertise to deliver exceptional client value. By focusing on personalized solutions and a strategic approach, Venn Consulting ensures businesses can effectively tackle their unique challenges and achieve their goals.

"Venn Consulting represents a significant step forward in our mission to level the playing field for small and mid-sized companies in negotiations," said McKay. "We drive profitability and enhance relationships through favorable business agreements. We expand our capabilities with Venn Consulting to offer our clients even more targeted and impactful support."

Visit [www.vennnce.com/consulting](http://www.vennnce.com/consulting) for more information about Venn Consulting and how it can help your business gain a competitive edge.

Lyra McKay  
Venn NCE  
[lmckay@vennnnce.com](mailto:lmckay@vennnnce.com)  
Visit us on social media:  
[LinkedIn](#)  
[Instagram](#)  
[YouTube](#)  
[TikTok](#)



Christine McKay, CEO Venn Negotiation



Venn NCE Logo

This press release can be viewed online at: <https://www.einpresswire.com/article/726359751>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something

we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2024 Newsmatics Inc. All Right Reserved.