

# Business Modification Group Completes Chicago HVAC Company Sale

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[Business Modification Group](#) is pleased to announce the successful sale of a respected HVAC company in Chicago. This significant transaction highlights the continued vitality and buyer appeal of quality heating and air companies in the Midwest.



[Patrick Lange](#), founder of Business Modification Group, commented on the transaction: "We've witnessed a surge in activity throughout the Midwest in 2024. This trend reflects a notable shift in the business landscape, where retiring owners are passing the baton to a younger generation. HVAC service companies remain particularly attractive to buyers due to their recurring revenue model, and customer necessity."

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A dip in interest rates could ease borrowing requirements, bringing a new wave of buyers and increasing competition for quality businesses.”

*Patrick Lange*

requirements bringing a new wave of buyers and increasing competition for quality businesses. This environment is favorable for sellers, and will likely drive up prices and improve terms," Lange added.

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Patrick Lange, Business Modification Group

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