

Partstack Extends Innovative Partnership with UT Austin Business Students to Accelerate Global Growth

The semiconductor marketplace taps undergraduate talent for strategic insights as it prepares for international expansion and E-Store launch.

SANTA CLARA, CALIFORNIA, UNITED STATES, August 22, 2024 /EINPresswire.com/ -- Partstack, the leading global marketplace for electronic components data, today announced the extension of its strategic partnership with the Texas Undergraduate Consulting Group (TUCG) from the University of Texas at Austin's McCombs School of Business.



Partstack collaborates with UT Austin students to drive global expansion and innovation in the semiconductor market.

This collaboration is designed to support Partstack's ambitious international growth plans while offering TUCG members valuable experience in the global semiconductor industry.

Partnership Highlights



The continuation of our collaboration with Partstack is a testament to the value we've been able to provide and the incredible learning experience for our members."

Rudy Lea, president of TUCG

- TUCG members engaged with the Partstack leadership team throughout Spring 2024
- Students conducted an in-depth market analysis of Partstack's competitive landscape
- Partnership to continue through the 2024-2025 academic year, supporting Partstack's global growth initiatives

The initial engagement with TUCG members throughout the Spring of 2024 yielded significant insights for Partstack. The student consultants conducted a comprehensive market analysis and strategic planning exercise, which

included a competitive landscape analysis, SWOT analysis, customer segmentation, website usability audit, go-to-market strategy development, and digital marketing assessment. These

efforts provided Partstack with fresh perspectives on its market position and growth opportunities.

Partstack has agreed to continue the student consultancy through 2025. In the extended collaboration, TUCG will focus on refining and implementing strategies developed in the initial phase, supporting the launch and growth of the Partstack E-Store, developing market entry strategies for specific international regions, analyzing and optimizing user acquisition and retention strategies, and exploring potential partnerships and integration opportunities in the semiconductor industry.

Rudy Lea, president of TUCG, expressed enthusiasm about the extended partnership: "The continuation of our collaboration with Partstack is a testament to the value we've been able to provide and the incredible learning experience for our members. We're excited to deepen our involvement and contribute to Partstack's growth journey over the coming academic year."

Nicole Davis, Partstack program manager, shared the company's perspective: "The insights and recommendations provided by the TUCG team have been impressive. As we prepare to launch the Partstack E-Store and expand our services globally, we're excited to leverage TUCG's fresh perspectives on our competitive positioning and go-to-market strategy, which will be instrumental in shaping our growth plans."

Partstack, the fastest-growing marketplace for buyers and sellers of semiconductors and electronic components, offers pricing, inventory, and technical specifications for millions of unique parts. The company also provides API solutions for businesses to integrate rich electronic component data into their own platforms. This partnership with TUCG aligns with Partstack's commitment to innovation and growth in the global electronic components market.

To get "Powered by Partstack", visit the marketplace at:	https://www.partstack.com/

About Partstack Corporation

Partstack, headquartered in Santa Clara, CA, is a digital semiconductor marketplace for the dreamers, innovators, and mold-breakers who fearlessly build the products that power our world.

Yes. We supercharge supply chains.

Whether you're searching for a single component or thousands, Partstack gives you access to the semiconductor market's most comprehensive catalog of component pricing and availability data from a curated "stack" of the market's most diverse group of global suppliers. Get datasheets, tech specs, and more for over 1 billion parts.

And that's just the beginning.

Welcome to the future of electronic components search.

For more information about Partstack, please visit our <u>Marketplace</u>. Press Inquiries: info@partstack.com

About TUCG

TUCG was created with one primary objective, and it's not to create more management consultants.

We strive to build leaders equipped with skills and experience to bring lasting change to their communities.

Through our work with clients and volunteering, we build a strong community of friends, colleagues, and change-makers. We strive to combine the strengths of students of all majors with an emphasis on STEM and business.

TUCG strives to go beyond just being a professional organization. The group works to build members into capable leaders, prepared to grow any community that they join. Through community service, client work, and educational experiences, TUCG provides a holistic experience for its members to go beyond the campus and consulting.

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