

Plintron USA to Showcase Award-Winning eSIM Solution at Upcoming Trade Expo

Plintron's innovative eSIM solution promises to provide unparalleled flexibility, speed, & logistics advantages for American operators & consumers alike

BELLEVUE, WASHINGTON, UNITED STATES, August 28, 2024 /EINPresswire.com/ -- Plintron, the world's largest multi-country Mobile Virtual Network Aggregator/Enabler (MVNA/MVNE), will proudly unveil its award-winning eSIM solution at the upcoming trade expo. Recognized globally for innovation in the telecommunications sector, Plintron's eSIM solution is poised to transform how mobile operators and consumers interact, offering seamless digital experiences that drive efficiency and accelerate customer acquisition.



Plintron's eSIM solution, which recently earned the prestigious MVNO Awards 2024, MVNO World Congress, Brussels, for excellence in mobile technology, is designed to support both digital and retail experiences, enhancing customer convenience and reducing logistics challenges. The adoption of eSIM technology has been rapidly increasing across the United States, driven by its ability to eliminate the need for physical SIM cards and streamline the activation process. This trend is especially impactful in the era of 4G and 5G, where customers expect instantaneous service activation, flexible plan changes, and the ability to switch carriers with minimal effort. Plintron's eSIM solution stands out in the market for its ability to support both digital and traditional retail activation models. Customers can easily activate their mobile service via digital platforms, while retailers benefit from simplified inventory management and logistics by reducing reliance on physical SIM cards. This capability is particularly advantageous for operators looking to optimize supply chains and reduce distribution costs.

The eSIM solution also accelerates customer acquisition by allowing instant activations, giving consumers the flexibility to switch between operators with ease. This not only enhances the customer experience but also improves operator agility in responding to market demands.

According to recent statistics, the U.S. eSIM market is expected to grow significantly in the coming years, driven by increasing adoption among device manufacturers and carriers. Over 80% of new smartphones in the U.S. market, including leading models from Apple, Samsung, and Google, now support eSIM technology. With 5G networks becoming more prevalent, the demand for eSIM is set to surge, offering consumers greater flexibility and faster access to next-generation mobile services. The U.S. eSIM market is projected to reach a Compound Annual Growth Rate (CAGR) of over 18% by 2026, as more consumers and enterprises embrace the technology.

Plintron's eSIM platform supports both 4G and 5G networks, making it future-proof and compatible with the latest devices and mobile trends. This flexibility allows operators to cater to a broad range of customers, from those on legacy networks to early adopters of cutting-edge 5G technology.

The shift toward eSIM technology is being driven by major device manufacturers. Apple, Samsung, Google, and others have already integrated eSIM into their flagship smartphones and wearables, with over 100 million eSIM-enabled devices in circulation globally. This trend is further accelerating as more manufacturers recognize the benefits of eSIM, such as the ability to offer dual SIM capabilities without the need for multiple physical SIM slots, leading to sleeker device designs and enhanced user experiences.

The impact of eSIM extends beyond mobile connectivity. Retailers are seeing a transformation in how they manage inventory, with eSIM eliminating the need for physical stock management of SIM cards. For digital-first operators, eSIM facilitates a completely online customer journey, from plan selection to activation, without any need for a physical presence or shipping logistics. This streamlines operations and enhances the customer onboarding experience, allowing new customers to join a network in a matter of minutes.

For operators, the logistics benefits of eSIM cannot be overstated. By removing the need for physical SIM distribution, eSIM reduces supply chain complexity and costs, while improving speed to market. This is particularly valuable in an increasingly competitive landscape, where the ability to on-board new customers quickly can be a decisive factor in winning market share.

"We are excited to bring our award-winning eSIM solution to the U.S. market," said Subhashree Radhakrishnan, Vice Chairman and Co-Founder, Plintron "eSIM is a game changer in the mobile industry, and our platform offers unmatched flexibility and efficiency for both operators and consumers. As eSIM adoption continues to grow, Plintron is at the forefront of enabling a seamless, digital-first mobile experience."

Plintron will be available at the <u>All Wireless Prepaid Expo</u>, Booth 802, during August 27 - 28, 2024 at Las Vegas, to answer any queries about its eSIM solution and how it will drive the next wave of mobile connectivity.

About Plintron

Plintron is a digital communications technology company enabling brands to acquire and engage customers. It is the world's largest multi-country end-to-end MVNA/MVNE, serving clients across six continents. With mobile network services in over 31 countries, supported by more than 1000 telecom professionals, Plintron has launched over 175 MVNOs and has activated more than 170 million mobile subscribers. The company has won many global industry awards including the MVNO Awards at the MVNOs World Congress in 2022, 2023 & 2024,

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